

MEMBERSHIP**Total Membership income (includes renewals, new members and upgrades)**

| YEAR | MEMBERSHIP TOTAL | TOTAL DUES INCOME \$CI |
|----------------------|-----------------------------------|------------------------|
| 2013 (as of March 8) | 449 (412 Corporate; 37 associate) | \$240,975 |
| 2012 (unaudited) | 693 (616 Corporate; 77 associate) | \$319,399 |
| 2011 (audited) | 695 (617 Corporate; 78 associate) | \$328,307 |
| 2010 (audited) | 710 | \$330,451 |
| 2009 (audited) | 742 | \$350,638 |
| 2008 (audited) | 706 | \$349,030 |
| 2007 (audited) | 680 | \$332,371 |
| 2006 (audited) | 699 | \$319,682 |
| 2005 (audited) | 644 | \$275,884 |
| 2004 (audited) | 632 | \$269,653 |
| 2003 (audited) | 626 | \$270,702 |
| 2002 (audited) | 644 | \$264,635 |
| 2001 (audited) | 703 | \$274,763 |
| 2000 (audited) | 631 | \$203,277 |

Total Membership renewal income

| YEAR | \$ INVOICED | \$ RECEIVED | RETENTION RATE |
|----------------------|-------------|-------------|----------------|
| 2013 (as of March 8) | \$332,774 | \$237,425 | 71.35% |
| 2012 (unaudited) | \$329,899 | \$303,706 | 92.04% |
| 2011 (audited) | \$339,411 | \$316,258 | 93.18% |
| 2010 (audited) | \$350,272 | \$316,054 | 90.23% |
| 2009 (audited) | \$355,644 | \$328,467 | 92.36% |
| 2008 (audited) | \$336,109 | \$318,451 | 94.75% |
| 2007 (audited) | \$326,697 | \$313,755 | 96.04% |
| 2006 (audited) | \$290,437 | \$275,909 | 95% |
| 2005 (audited) | \$275,355 | \$245,504 | 89.16% |
| 2004 (audited) | \$274,965 | \$255,904 | 93.07% |

**Membership totals do not include honorary and membership exchanges as approved by the Council.*

As of March 8th there have been 438 member renewals (\$237,425) and 11 new members (\$2,500). Total membership now stands at 449 Members (412 Corporate, 37 Associate) with total membership income of \$240,975 inclusive of upgrades and joining fees. This is a 71.35% retention rate. Membership renewal invoices were mailed on 18th December, the 30 day past due notice was mailed on 31st January and 60 day notices will be mailed 15th March.

New Membership Applications approvals (2013)

| Company Name | Type | Beneficial Owners |
|---|-----------|-------------------|
| Lorna's Texaco | Corporate | Osbourne Bodden |
| Pro Sec Secretarial & Administrative Services | Corporate | Khadine Moodie |

CEO Report

2nd February 2013 – 8th March 2013

| | | |
|---|-----------|--|
| Junk Ltd. | Corporate | Dave Connolly, Mark Connolly |
| Rubis Cayman Islands Ltd. | Corporate | Mauricio Nichols |
| Damon Hardie Design | Corporate | Damon Hardie, John Michael Foster |
| DDL Studio Ltd. | Corporate | Brian Eccles |
| Greentech Ltd. | Corporate | James Whittaker |
| Cayman Doctors Ltd. | Corporate | Dr. Caroline Quartly, Dr. Else Christofferson, Arek Joseph |
| Cayman Islands Protective Services Ltd. | Corporate | Laura & William Bodden |
| Precision Industries (Cayman) Ltd. | Corporate | Sean Reid |
| Nicola Williams | Associate | N/A |

FINANCIAL POSITION (as at 8th March 2013)

US\$ Fixed deposit: US\$228,426.26 (fixed until March 28, 2013)
 CI\$ Fixed deposit: CI\$66,914.03 (fixed until April 17, 2013)
 CI\$ Savings: CI\$3,694.10
 CI\$ Chequing: CI\$183,739.77
 US\$ Chequing: US\$22,567.55
 US\$ Savings: US\$9,186.41
TOTAL BALANCES: CI\$467,695.68 or US\$570,360.59

All chequing accounts have been reconciled as at the end of February 2013. PKF Cayman has been appointed the honourary audit firm for three years (2011 – 2013). The audit binder is being prepared and a date will be confirmed in the second quarter for the 2012 audit.

| YEAR | INCOME | EXPENSES | NET INCOME |
|----------------------|--------------|--------------|---------------|
| 2013 (as at March 8) | \$385,577 | \$148,594 | \$236,983 |
| 2012 (unaudited) | \$894,526 | \$845,993 | \$48,532 |
| 2011 (audited) | \$814,997 | \$758,908 | \$56,089 |
| 2010 (audited) | \$867,199 | \$852,976 | \$14,223 |
| 2009 (audited) | \$808,383 | \$761,781 | \$46,602 |
| 2008 (audited) | \$985,564.58 | \$952,521.15 | \$33,043.43 |
| 2007 (audited) | \$845,266 | \$746,254.14 | \$99,011.86 |
| 2006 (audited) | \$754,086 | \$735,582 | \$18,504 |
| 2005 (audited) | \$609,016 | \$599,278.61 | \$9,737.39 |
| *2004 (audited) | \$455,436.50 | \$576,915.60 | -\$121,479.10 |

***Hurricane Ivan**

PROGRAMMES

PROFESSIONAL DEVELOPMENT & TRAINING CENTRE

CEO Report

2nd February 2013 – 8th March 2013

| YEAR | PARTICIPANTS | \$ INCOME | \$ EXPENSE | NET |
|----------------------|--------------|-----------|------------|----------|
| 2013 (as of March 8) | 93 | \$20,700 | \$6,499 | \$14,201 |
| 2012 (unaudited) | 664 | \$100,948 | \$57,581 | \$43,367 |
| 2011 (audited) | 592 | \$95,735 | \$50,754 | \$44,981 |
| 2010 (audited) | 759 | \$135,279 | \$79,339 | \$55,940 |
| 2009 (audited) | 501 | \$70,296 | \$45,903 | \$24,395 |
| 2008 (audited) | 457 | \$72,866 | \$44,912 | \$27,953 |
| 2007 (audited) | 416 | \$54,056 | \$29,603 | \$24,454 |
| 2006 (audited) | 296 | \$49,150 | \$27,458 | \$21,691 |
| 2005 (audited) | 368 | \$46,611 | \$25,965 | \$20,646 |

The Professional Development and Training Centre held all five courses scheduled for February 2013 with a total of 43 participants. These were:

FEBRUARY 2013

| | |
|----|---|
| 5 | Leadership Development |
| 7 | Basic Grammar & Writing Skills Part 1 |
| 19 | Creating a Service Mentality Internally & Externally |
| 26 | Introduction to Human Resources |
| 28 | HR Compliance 1—Fundamentals of Employment Contracts |

Fewer courses were deliberately scheduled in February 2013 compared to 2012, per members demand trend in 2012. The Inaugural HR Compliance (partnership between the Chamber and Department of Labour and Pensions) attracted a total of 23 participants. The Accounting course rescheduled from January, took place on March 1 & 4. A total of 29 persons registered for training classes scheduled between March 1 and 8, 2013. Two courses were cancelled, and one will be rescheduled for April. Monthly advertisements and press releases to promote the training centre continue.

LEADERSHIP CAYMAN (LC)

| YEAR | PARTICIPANTS | \$ INCOME | \$ EXPENSE | NET |
|----------------------|--------------|-----------|------------|----------|
| 2013 (as of March 8) | 25 | \$50,267 | \$17,060 | \$33,207 |
| 2012 (unaudited) | 25 | \$76,246 | \$43,520 | \$32,726 |
| 2011 (audited) | 18 | \$59,062 | \$34,621 | \$24,441 |
| 2010 (audited) | 24 | \$70,900 | \$41,249 | \$29,651 |

Three Leadership Cayman (LC) Seminars have taken place, Media, Criminal Justice and Education. Sponsorships pledged to date include: Deloitte \$1,500 (Financial Services seminar), Cayman National \$1,500 (Culture & heritage), RBC \$1,500, Tower Marketing \$1,000 (Media Seminar), Greenlight RE \$unknown (Class project), KPMG \$1,000, RBC Wealth Management (Graduation) \$3,500, CIBA \$400 (Education), CAL close to \$700 in tickets: Dr. Hammerschmidt's from Tampa & 3 Brac tickets, Baraud \$1,000, Damon Hardie \$250 (Education), Massive \$1,500 (Sister Islands), CGA Caribbean \$1,230, Cayman Free Press \$2,000 advertising value, Mourant Ozannes \$1,500 (Infrastructure). CML sponsored the promotional videos for the programme. Mourant Ozannes is also sponsoring the venue for a seminar. Foster's Food Fair sponsored the full planning committee meeting in October. Sponsorship Documents as well as sponsor benefits have been updated and in circulation, as well as updated to the LC website. Press releases were submitted for seminar 1 and successfully published in the Compass. The group is preparing for the fourth

CEO Report

2nd February 2013 – 8th March 2013

seminar, Sister Islands Perspective, which is scheduled for March 14 and 15 in Cayman Brac.

LC Sponsorship ads were designed and placed in the Caymanian Compass for seminar 1 and 2. A photo and quote was sought, received and submitted for seminar 3's advertisement.

MENTORING CAYMAN

| YEAR | PARTICIPANTS | \$ INCOME | \$ EXPENSE | NET |
|----------------------|--------------|-----------|------------|----------|
| 2013 (as of March 8) | 51 | \$12,926 | \$5,824 | \$7,102 |
| 2012 (unaudited) | 46 | \$11,585 | \$7,656 | \$3,929 |
| 2011 (audited) | 0 | \$0 | \$0 | \$0 |
| 2010 (audited) | 43 | \$16,637 | \$7,906 | \$8,731 |
| 2009 (audited) | 58 | \$15,690 | \$5,086 | \$10,604 |
| 2008 (audited) | 48 | \$17,000 | \$12,306 | \$4,694 |
| 2007 (audited) | 55 | \$19,120 | \$9,343 | \$9,777 |
| 2006 (audited) | 0 | \$0 | \$3,332 | \$-3,332 |
| 2005 (audited) | 0 | \$0 | \$0 | \$0 |
| 2004 (audited) | 37 | \$10,000 | \$1,094 | \$8,906 |
| 2003 (audited) | | \$14,205 | \$10,436 | \$3,769 |
| 2002 (audited) | | \$2,500 | \$4,173 | \$-1,673 |

Mentoring Cayman workplace visit # 3 as well as the guest speaker luncheon took place at the Grand Cayman Marriott Beach Resort on February 27. YCLA Recipient Garth Arch's delivery was well-received and student (mentee), Hannah Ebanks undertook coverage of the event under the tutelage of her mentor, Anne Guerrero from Cayman Free Press. This article was published in the Caymanian Compass on March 4, 2013. The Marriot also submitted their own press release regarding their assigned mentee, Sabrina, and mentor, Angel Ho, Director of Finance at the Grand Cayman Marriott Beach Resort. This release was published in the Compass along with respective photo of the Marriot and Chamber representatives.

BUSINESS COACHING CAYMAN

| YEAR | PARTICIPANTS | \$ INCOME | \$ EXPENSE | NET |
|----------------------|--------------|-----------|------------|---------|
| 2013 (as of March 8) | 13 | \$15,000 | \$10,271 | \$4,729 |

The graduation lunch and recognition with award plaques takes place on March 8 at the Grand Old House. All relevant preparations have been made including programme, president attendance, sponsors involvement, menu and layout and plaques for 13 graduates. Tentative dates are in place for BCC 2014.

CHAMBER DISCOUNT – CAYSHOP CARD

The short-term aim is to seek to add 25 new discounts amongst the Chamber's membership over the period of February 11 through March 11, 2013. As at March 7, 2013, a total of 54 business establishments were contacted by the Chamber's offices. Of the 54 companies contacted, 16 have declined the offer and 11 additional members have listed new discounts. There are 5 to 10 prospective new discounts in current discussion. Responses have been generally positive. The long-term aim is to achieve 100 new discount listings over the course of one year starting February 11, 2013. A thank you letter and package has been prepared for all those who continued with the discount programme in 2013. This includes details of the rebranding to Cayshop, enhanced features and the process required.

GOLDEN APPLE AWARDS FOR EXCELLENCE IN TEACHING

| YEAR | \$ INCOME | \$ EXPENSE | NET |
|----------------------|------------------|-------------------|------------|
| 2013 (as of March 8) | \$0 | \$0 | \$0 |
| 2012 (unaudited) | \$0 | \$0 | \$0 |
| 2011 (audited) | \$0 | \$0 | \$0 |
| 2010 (audited) | \$49,084 | \$31,344 | \$17,740 |
| 2009 (audited) | \$70,119 | \$43,645 | \$26,474 |
| 2008 (audited) | \$113,426 | \$71,614 | \$41,812 |

Meetings were held on Monday February 4 with Chief Policy Advisor for Education Jo Wood, Ms. Cacho, Wil Pineau and Tiffany Dixon-Ebanks to discuss the way forward. A review of the requirements is in process as well as the potential dates of the programme. October was proposed but is also the same month at the Chamber's busiest promotion period surrounding Cayshop (October 24, 25 and 26). In the same month, LC Orientation sessions are held over the course of two to three weeks. The Clifton High School has been confirmed as the venue. Further details have been sought by the Chamber to reconfirm this booking. The Chamber awaits the Education Ministry's confirmation of two committee members to steer the delivery of this initiative along with the Chamber's Programmes Manager.

SMALL BUSINESS AWARDS

Discussions were held with the Small Business Committee on the process and criteria for selection. The Small Business Committee met on February 26, notes are forthcoming. The next meeting of the Small Business Committee is scheduled for Friday, April 19. Digicel has expressed their interest in sponsoring the awards.

EVENTS
CAREERS, EDUCATION, TRAINING AND JOBS EXPO

| YEAR | \$ INCOME | \$ EXPENSE | NET |
|--|------------------|-------------------|------------|
| 2013 (as of March 8) | \$19,651 | \$16,256 | \$3,395 |
| 2012 (unaudited) | \$20,750 | \$10,292 | \$10,458 |
| 2011 (audited) | \$17,550 | \$11,050 | \$6,500 |
| 2010 (audited) | \$18,200 | \$9,566 | \$8,634 |
| 2009 (audited) | \$25,936 | \$7,896 | \$18,040 |
| 2008 (audited) | \$21,400 | \$20,850 | \$550 |
| 2007 (audited) | \$0 | \$0 | \$0 |
| 2006 (audited) | \$0 | \$0 | \$0 |
| 2005 (audited) | \$0 | \$0 | \$0 |
| 2004 (audited) (<i>Hurricane Ivan</i>) | \$0 | \$1,788 | \$-1,788 |
| 2003 (audited) | \$18,619 | \$16,044 | \$2,575 |
| 2002 (audited) | \$19,300 | \$14,910 | \$4,390 |
| 2001 (audited) | \$0 | \$265.37 | \$-265.37 |
| 2000 (audited) | \$16,680 | \$16,146 | \$534 |

This year's Careers, Education, Training and Jobs Expo was held on February 8. The sold-out event featured 33 sponsors and attracted almost 1,500 attendees. Cayman 27, The Caymanian Compass and CML TV all covered the event. Payment is still forthcoming from the National Workforce Development Agency (\$1,500) and CML (\$550).

CEO Report

2nd February 2013 – 8th March 2013

BE INFORMED series – 2013

- Wednesday, 27th March
- Wednesday, 29th May
- Wednesday, 24th July
- Wednesday, 25th September

BUSINESS AFTER HOURS

| YEAR | Number of Events | \$ INCOME | \$ EXPENSE | NET |
|----------------------|------------------|-----------|------------|----------|
| 2013 (as of March 8) | 2 | \$2,000 | \$0 | \$2,000 |
| 2012 (unaudited) | 5 | \$5,000 | \$11 | \$4,989 |
| 2011 (audited) | 10 | \$10,250 | \$1,035 | \$9,215 |
| 2010 (audited) | 12 | \$12,750 | \$1,234 | \$11,516 |
| 2009 (audited) | 10 | \$10,250 | \$75 | \$10,175 |
| 2008 (audited) | 14 | \$13,239 | \$1,222 | \$12,017 |
| 2007 (audited) | 14 | \$14,475 | \$934 | \$13,541 |
| 2006 (audited) | 16 | \$14,640 | \$222 | \$14,418 |
| 2005 (audited) | 12 | \$9,670 | \$28 | \$9,642 |
| 2004 (audited) | 7 | \$6,210 | \$122 | \$6,088 |
| 2003 (audited) | 12 | \$9,950 | \$12,821 | \$-2,871 |
| 2002 (audited) | 7 | \$3,850 | \$808 | \$3,042 |
| 2001 (audited) | 13 | \$7,150 | \$1,943 | \$5,207 |
| 2000 (audited) | 10 | \$7,600 | \$2,254 | \$5,346 |

The Guy Harvey's Business After hours was held on February 21, 2013 at Guy Harvey Gallery & Shoppe. 112 persons pre-registered online and over 35 persons signed up at the event. President Chris Duggan gave the opening remarks and welcomed Guy Harvey who delivered a brief address. Mr. Harvey and staff were pleased with the turnout and the coordination of the event.

Discussions with Sagicor, Diamonds International and Picture This... are in the works. Dates have not yet been confirmed.

EARTH DAY ROADSIDE CLEANUP

| YEAR | \$ INCOME | \$ EXPENSE | NET |
|----------------------|-----------|------------|----------|
| 2013 (as of March 8) | \$20,000 | \$5,229 | \$14,771 |
| 2012 (unaudited) | \$40,500 | \$18,628 | \$21,872 |
| 2011 (audited) | \$28,250 | \$9,154 | \$19,096 |
| 2010 (audited) | \$34,035 | \$9,797 | \$24,238 |
| 2009 (audited) | \$36,708 | \$16,553 | \$20,155 |
| 2008 (audited) | \$31,073 | \$16,807 | \$14,266 |
| 2007 (audited) | \$16,984 | \$10,958 | \$6,026 |
| 2006 (audited) | \$14,000 | \$8,014 | \$5,986 |
| 2005 (audited) | \$6,626 | \$0 | \$6,626 |
| 2004 (audited) | \$7,400 | \$5,875 | \$1,525 |
| 2003 (audited) | \$2,850 | \$2,440 | \$410 |
| 2002 (audited) | \$2,400 | \$2,633 | \$-233 |
| 2001 (audited) | \$3,605 | \$2,025 | \$1,580 |

CEO Report

2nd February 2013 – 8th March 2013

| | | | |
|----------------|----------|----------|---------|
| 2000 (audited) | \$30,625 | \$24,784 | \$5,841 |
|----------------|----------|----------|---------|

25 Member firms have committed to sponsoring event. Clean up volunteer registrations are going well. An email blast for additional volunteers is being sent Monday, March 11 and a sponsor photo is scheduled for Thursday, March 14. T-shirts, reusable tote bags and caps have been ordered and expected delivery date is March 27. Sponsorship as follows:

Brunch Sponsor: LIME

T-Shirt Sponsor: Deutsche Bank (Cayman) Limited

Bag Sponsor: Hunter Wise and Cayman Islands Real Estate Brokers Association

Cap Sponsor: BritCay

Supporting Sponsors: Cayman Yellow Pages, DART Cayman Islands, KPMG, HSBC Cayman, Hunter Wise International Commodities, Phoenix Group, TransOcean, Appleby, CIBC First Caribbean International Bank, Walkers, RBC Royal Bank (Cayman) Ltd, Department of Environment, Sagicor, Rotary Club of Grand Cayman, Maurant Ozannes, Conyers Dill & Pearman, GreenLightRE, CUC, Kensington Management Group Ltd, Fosters Food Fair, Rawlinson & Hunter, High Impact Digital Billboards and Cayman Free Press.

BUSINESS EXPO (CAYSHOP)

| YEAR | \$ INCOME | \$ EXPENSE | NET |
|---------------------------------|-----------|------------|----------|
| 2013 (as of March 8) | \$0 | \$0 | \$0 |
| 2012 (unaudited) | \$54,200 | \$26,556 | \$27,644 |
| 2011 (audited) | \$55,658 | \$40,979 | \$14,679 |
| 2010 (audited) | \$52,035 | \$40,555 | \$11,480 |
| 2009 (audited) | \$69,666 | \$44,770 | \$24,896 |
| 2008 (audited) | \$100,300 | \$72,139 | \$28,161 |
| 2007 (audited) | \$96,842 | \$69,916 | \$26,926 |
| 2006 (audited) | \$97,475 | \$59,953 | \$37,522 |
| 2005 (audited) | \$55,035 | \$25,233 | \$29,802 |
| 2004 (audited) (Hurricane Ivan) | \$0 | \$0 | \$0 |
| 2003 (audited) | \$52,691 | \$29,854 | \$22,837 |
| 2002 (audited) | \$42,015 | \$28,673 | \$13,342 |
| 2001 (audited) | \$66,888 | \$39,313 | \$27,575 |
| 2000 (audited) | \$83,220 | \$38,257 | \$44,963 |

Camana Bay has confirmed the use and sponsorship of the Arts and Recreation Centre for the event in October. A contract is currently being developed. A committee will be established to assist with the coordination of the event this year. It is planned to continue to support the expansion of the local producers by encouraging greater participation and attendance in the show.

DISTRICT CANDIDATES FORUMS

The Chamber of Commerce will host a series of district candidates' forums in April. All nominated candidates will be invited to participate in the forums which will be broadcast live on Radio Cayman. The candidates will be asked a series of questions that have been identified by Chamber members as most important in the election survey. The Chamber has organised district forums each election since 1992. The general public is invited to attend and will be given an opportunity at each forum to submit questions through a moderator. A total of 12 forums are typically scheduled : 3 George Town, 3

CEO Report

2nd February 2013 – 8th March 2013

West Bay, 1 North Side, 1 East End, 3 Bodden Town and 1 Cayman Brac/Little Cayman. Due to the expected increase in the number of candidates this year additional forums will be held in George Town, West Bay and Bodden Town.

Fundraising has started with sponsorships from \$2,500 to \$5,000 which includes a Radio Cayman advertising package. A list of candidates with relevant contact information is being developed and invitations to participate in the Forums will be sent shortly after nominations have been confirmed.

| DATE | LOCATION | VENUE |
|---------------------|-------------|-------------------------------|
| MONDAY, 8 APRIL | EAST END | EAST END CIVIC CENTRE |
| TUESDAY, 9 APRIL | BODDEN TOWN | BODDEN TOWN CIVIC CENTRE |
| WEDNESDAY, 10 APRIL | WEST BAY | JOHN A. CUMBER PRIMARY SCHOOL |
| THURSDAY, 11 APRIL | BODDEN TOWN | BODDEN TOWN CIVIC CENTRE |
| FRIDAY, 12 APRIL | CAYMAN BRAC | ASTON RUTTY CENTRE |
| MONDAY, 15 APRIL | GEORGE TOWN | SOUTH SOUND CIVIC CENTRE |
| TUESDAY, 16 APRIL | NORTH SIDE | CRADDOCK EBANKS CIVIC CENTRE |
| WEDNESDAY, 17 APRIL | GEORGE TOWN | SOUTH SOUND CIVIC CENTRE |
| THURSDAY 18, APRIL | WEST BAY | JOHN A. CUMBER PRIMARY SCHOOL |
| FRIDAY 19, APRIL | GEORGE TOWN | SOUTH SOUND CIVIC CENTRE |
| MONDAY, 22 APRIL | BODDEN TOWN | BODDEN TOWN CIVIC CENTRE |
| TUESDAY, 23 APRIL | WEST BAY | JOHN A. CUMBER PRIMARY SCHOOL |

ADDITIONAL DATES IF NEEDED:

| DATE | LOCATION | VENUE |
|---------------------|-------------|-------------------------------|
| WEDNESDAY, 24 APRIL | GEORGE TOWN | SOUTH SOUND CIVIC CENTRE |
| THURSDAY, 25 APRIL | BODDEN TOWN | BODDEN TOWN CIVIC CENTRE |
| FRIDAY, 26 APRIL | WEST BAY | JOHN A. CUMBER PRIMARY SCHOOL |
| MONDAY, 29 APRIL | GEORGE TOWN | SOUTH SOUND CIVIC CENTRE |
| TUESDAY, 30 APRIL | GEORGE TOWN | SOUTH SOUND CIVIC CENTRE |

FUNDRAISING

REMAX/Chamber Charity Golf Classic

| YEAR | \$ INCOME | \$ EXPENSE | NET |
|----------------------|-----------|------------|----------|
| 2013 (as of March 8) | \$0 | \$0 | \$0 |
| 2012 (unaudited) | \$31,009 | \$18,672 | \$12,337 |
| 2011 (audited) | \$44,351 | \$21,159 | \$23,192 |
| 2010 (audited) | \$49,397 | \$20,840 | \$28,557 |
| 2009 (audited) | \$43,645 | \$34,412 | \$9,233 |
| 2008 (audited) | \$49,503 | \$30,785 | \$18,718 |
| 2007 (audited) | \$39,537 | \$18,285 | \$21,252 |
| 2006 (audited) | \$31,409 | \$24,923 | \$6,486 |
| 2005 (audited) | \$0 | \$0 | \$0 |

CEO Report

2nd February 2013 – 8th March 2013

| | | | |
|---------------------------------|----------|----------|----------|
| 2004 (audited) (Hurricane Ivan) | \$28,815 | \$23,536 | \$5,279 |
| 2003 (audited) | \$24,967 | \$8,978 | \$15,989 |
| 2002 (audited) | \$15,887 | \$2,756 | \$13,131 |
| 2001 (audited) | \$21,701 | \$8,136 | \$13,565 |
| 2000 (audited) | \$29,471 | \$12,296 | \$17,175 |

A meeting was held on February 5 attended by Wil Pineau, CEO, Leanna Jarvis, Events Manager and the REMAX team to discuss their participation in this charity event. RE/MAX will continue as the title sponsor and has pledged 5 Associates for the organising committee. Three charities will be selected to receive funds this year at a meeting being held March 11. All sponsors will be encouraged to support the chosen charities instead of various ones. Articles and eblasts encouraging sponsorship and participation have been sent since the beginning of February.

COMMUNICATIONS

The main focus for the communications strategy will be to update www.showmethemoney.ky with scholarships before the Careers Expo, commence the redesign the Chamber's main website, www.caymanchamber.ky, and to update the Future of Cayman website www.futureofcayman.com. Completion of the Employers Handbook is also planned for the first quarter of the year. Since the February Council meeting the following activities were completed.

EMPLOYER'S POCKET GUIDE

The Employer's Pocket Guide, sponsored by Appleby and Baraud was developed and is in the process of being finalised. The Guide is expected to be 24 pages and includes information on: determining who is a Caymanian, pay and the standard work week, gender equality, unfair dismissal, pensions, health insurance and labour tribunals. The guide should be completed and printed in March.

SHOWMETHEMONEY.KY

The website has been updated and was unveiled at the Careers, Education, Training and Jobs Expo. The site now contains 20 scholarships and 9 job/intern opportunities. New information is added regularly and scholarship providers are encouraged to use the site. The site will be featured in the upcoming Careers Supplement distributed by Cayman Free Press.

PUBLIC RELATIONS

The Chamber of Commerce was featured in more than 15 press reports in local media.

ADVERTISEMENTS

Monthly advertisements to promote the training centre, Career Expo and Leadership Cayman ads appeared in the newspapers and on the radio stations. Lois Kellyman appeared on Radio Cayman's Business Buzz on Tuesday, 5th March.

REPRESENTATION

JUNIOR ACHIEVEMENT – No report received

CHAMBER PENSION PLAN – No meeting held, no report received

TURTLE FARM BOARD – Report has been submitted by Dara Flowers on 26th February. The report has been distributed to the Council and Dara will be invited to attend the March Council meeting.

MEETINGS & CONFERENCES

On Thursday 28th February the Royal Institution of Chartered Surveyors (RICS) held its first ever conference in the Cayman Islands at the Marriott Beach Suites and the organisation used the opportunity to launch Cayman's own chapter of the globally respected association for the construction and real estate industry. The Cayman Islands Chamber of Commerce was a key sponsor of the day-long event, which attracted hundreds of Cayman's construction and real estate professionals. Tristan Hydes, Co-Chair of the Future of Cayman Build a Smarter Infrastructure Driver Group attended the conference.