

MEMBERSHIP**Total Membership income (includes renewals, new members and upgrades)**

YEAR	MEMBERSHIP TOTAL	TOTAL DUES INCOME \$CI
2013 (as of April 4)	520 (475 Corporate; 45 associate)	\$274,192
2012 (unaudited)	693 (616 Corporate; 77 associate)	\$319,399
2011 (audited)	695 (617 Corporate; 78 associate)	\$328,307
2010 (audited)	710	\$330,451
2009 (audited)	742	\$350,638
2008 (audited)	706	\$349,030
2007 (audited)	680	\$332,371
2006 (audited)	699	\$319,682
2005 (audited)	644	\$275,884
2004 (audited)	632	\$269,653
2003 (audited)	626	\$270,702
2002 (audited)	644	\$264,635
2001 (audited)	703	\$274,763
2000 (audited)	631	\$203,277

Total Membership renewal income

YEAR	\$ INVOICED	\$ RECEIVED	RETENTION RATE
2013 (as of April 4)	\$332,774	\$237,425	81.27%
2012 (unaudited)	\$329,899	\$303,706	92.04%
2011 (audited)	\$339,411	\$316,258	93.18%
2010 (audited)	\$350,272	\$316,054	90.23%
2009 (audited)	\$355,644	\$328,467	92.36%
2008 (audited)	\$336,109	\$318,451	94.75%
2007 (audited)	\$326,697	\$313,755	96.04%
2006 (audited)	\$290,437	\$275,909	95%
2005 (audited)	\$275,355	\$245,504	89.16%
2004 (audited)	\$274,965	\$255,904	93.07%

**Membership totals do not include honorary and membership exchanges as approved by the Council.*

As of April 4th there have been 508 member renewals (\$270,442) and 12 new members (\$2,675). Total membership now stands at 520 Members (475 Corporate, 45 Associate) with total membership income of \$274,192 inclusive of upgrades and joining fees. This is a 81.27% retention rate. 60 day notices were mailed 15th March. Outstanding dues as at 4th April are 162 members (\$55,567). 90 day notices will be mailed April 15.

New Membership Applications approvals (2013)

Company Name	Type	Beneficial Owners
Lorna's Texaco	Corporate	Osbourne Bodden
Pro Sec Secretarial & Administrative Services	Corporate	Khadine Moodie

CEO Report

8th March – 4th April 2013

Junk Ltd.	Corporate	Dave Connolly, Mark Connolly
Rubis Cayman Islands Ltd.	Corporate	Mauricio Nichols
Damon Hardie Design	Corporate	Damon Hardie, John Michael Foster
DDL Studio Ltd.	Corporate	Brian Eccles
Greentech Ltd.	Corporate	James Whittaker
Cayman Doctors Ltd.	Corporate	Dr. Caroline Quartly, Dr. Else Christofferson, Arek Joseph
Cayman Islands Protective Services Ltd.	Corporate	Laura & William Bodden
Precision Industries (Cayman) Ltd.	Corporate	Sean Reid
Nicola Williams	Associate	N/A
Big Panda Ltd.	Corporate	Caroline Key

FINANCIAL POSITION (as at 8th March 2013)

US\$ Fixed deposit: US\$228,426.26 (fixed until May 30, 2013)
 CI\$ Fixed deposit: CI\$66,914.03 (fixed until April 17, 2013)
 CI\$ Savings: CI\$3,694.10
 CI\$ Chequing: CI\$234,650.37
 US\$ Chequing: US\$26,803.52
 US\$ Savings: US\$9,186.41
TOTAL BALANCES: CI\$522,079.78 or US\$636,682.66

All chequing accounts have been reconciled as at the end of February 2013. PKF Cayman has been appointed the honorary audit firm for three years (2011 – 2013). The audit binder is being prepared and a date will be confirmed in the second quarter for the 2012 audit.

YEAR	INCOME	EXPENSES	NET INCOME
2013 (as at April 4)	\$470,841	\$217,537	\$253,304
2012 (unaudited)	\$894,526	\$845,993	\$48,532
2011 (audited)	\$814,997	\$758,908	\$56,089
2010 (audited)	\$867,199	\$852,976	\$14,223
2009 (audited)	\$808,383	\$761,781	\$46,602
2008 (audited)	\$985,564.58	\$952,521.15	\$33,043.43
2007 (audited)	\$845,266	\$746,254.14	\$99,011.86
2006 (audited)	\$754,086	\$735,582	\$18,504
2005 (audited)	\$609,016	\$599,278.61	\$9,737.39
*2004 (audited)	\$455,436.50	\$576,915.60	-\$121,479.10

***Hurricane Ivan**

PROGRAMMES
PROFESSIONAL DEVELOPMENT & TRAINING CENTRE

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	154	\$30,944	\$14,342	\$16,602
2012 (unaudited)	664	\$100,948	\$57,581	\$43,367
2011 (audited)	592	\$95,735	\$50,754	\$44,981
2010 (audited)	759	\$135,279	\$79,339	\$55,940
2009 (audited)	501	\$70,296	\$45,903	\$24,395
2008 (audited)	457	\$72,866	\$44,912	\$27,953
2007 (audited)	416	\$54,056	\$29,603	\$24,454
2006 (audited)	296	\$49,150	\$27,458	\$21,691
2005 (audited)	368	\$46,611	\$25,965	\$20,646

Seven out of eleven scheduled courses in March 2013 were held. Participation rates in March 2013 (90 registered) reflect a 25% reduction when compared to March 2012, where 120 persons registered for courses. Courses held were:

MARCH 2013

5	Advanced Sales Skills
14	Time Management & Productivity
15	Green Business (HALF DAY)
19	Confidence Building
20	Business & the Immigration Process
26	Superior Business Writing
28	HR Compliance 2—Fundamentals of Employee Policies Handbooks

Monthly Compass B&W advertisements continue along with direct mailing and calls to key organisations.

An article was created for Chamber magazine issue #2 focusing on overseas facilitators, Key Consulting Inc who provides Project Management training, and Alexander von Reumont who does image and presentation courses once per year on behalf of the Chamber.

LEADERSHIP CAYMAN (LC)

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of March 8)	25	\$55,392	\$23,225	\$30,167
2012 (unaudited)	25	\$76,246	\$43,520	\$32,726
2011 (audited)	18	\$59,062	\$34,621	\$24,441
2010 (audited)	24	\$70,900	\$41,249	\$29,651

Five Leadership Cayman (LC) Seminars have taken place: Media, Criminal Justice, Education, Sister Islands and Immigration, and the group is preparing for the mid-year retreat on Saturday April 6 as well as the Government seminar on Wednesday April 10. Sponsorships pledged to date include: Deloitte \$1,500 (Financial Services seminar), Cayman National \$1,500 (Culture & heritage), RBC \$1,500, Tower Marketing \$1,000 (Media Seminar), Greenlight RE ??? (Class project), KPMG \$1,000, RBC Wealth Management (Graduation) \$3,500, CIBA \$400 (Education), CAL \$619.16 in tickets Dr. Hammerschmidt's from Tampa & 3 Brac tickets, Baraud \$1,000, Damon Hardie \$250 (Education), Massive \$1,500 (Sister Islands), CGA Caribbean \$1,230, Cayman Free Press \$2,000 advertising value, Maurant Ozannes \$1,000 (Infrastructure), CISHRP \$1,500 (Mid-year retreat). CML sponsored the promotional videos for the programme.

CEO Report

8th March – 4th April 2013

Mourant Ozannes is also sponsoring the venue for the Health seminar. Foster's Food Fair sponsored the full planning committee meeting in October. LC Sponsorship ads are arranged after each session and this is coordinated with Tower Marketing and Cayman Free Press. The programme to date has been a success, the group members have bonded, and are making full use of the opportunity to be immersed in the issues facing the Cayman Islands.

MENTORING CAYMAN

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of March 8)	51	\$12,926	\$5,824	\$7,102
2012 (unaudited)	46	\$11,585	\$7,656	\$3,929
2011 (audited)	0	\$0	\$0	\$0
2010 (audited)	43	\$16,637	\$7,906	\$8,731
2009 (audited)	58	\$15,690	\$5,086	\$10,604
2008 (audited)	48	\$17,000	\$12,306	\$4,694
2007 (audited)	55	\$19,120	\$9,343	\$9,777
2006 (audited)	0	\$0	\$3,332	\$-3,332
2005 (audited)	0	\$0	\$0	\$0
2004 (audited)	37	\$10,000	\$1,094	\$8,906
2003 (audited)		\$14,205	\$10,436	\$3,769
2002 (audited)		\$2,500	\$4,173	\$-1,673

Mentoring Cayman workplace visit # 4 took place and plans will be made for the social gathering in May 2013. An article was prepared for the next issue of the Chamber magazine. Reviews are in place regarding the final award/mentor recognition at the closing reception in June 2013. Support: The Ministry contributed \$10,426. Maples & Calder contributed \$2,500.

BUSINESS COACHING CAYMAN

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of March 8)	13	\$15,000	\$10,271	\$4,729

With the first inaugural graduation having taken place, tentative dates are in place for BCC 2014 as noted below. Once final, details will be placed on the Chamber's website under event dates.

- October 3, 2013 - Opening
- November 12, 2013
- December 10, 2013
- January 14, 2014
- February 11, 2014
- Mar 7, 2014 - Graduation

CHAMBER DISCOUNT – CAYSHOP CARD

With the short-term aim to seek to add 25 new discounts amongst the Chamber's membership over the period of February 11 through March 11, 2013, twenty-one new discounts were achieved, however, over a period of three months. With 60 businesses targeted to achieve 21 over three-months, a strategy review will be undertaken for the continued success and promotion of the programme. The long-term aim remains pending the outcome of this strategy review, that is, to achieve 100 new discount listings over the course of one year starting February 11, 2013. A thank you letter and package was distributed to all member businesses providing Cayshop discounts, inclusive of a call-to-action to share the word with

others. These businesses enjoy free listings on www.cayshop.ky and added promotions through discount of the week displays in the Chamber's weekly e-newsletter.

GOLDEN APPLE AWARDS FOR EXCELLENCE IN TEACHING

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	\$0	\$0	\$0
2012 (unaudited)	\$0	\$0	\$0
2011 (audited)	\$0	\$0	\$0
2010 (audited)	\$49,084	\$31,344	\$17,740
2009 (audited)	\$70,119	\$43,645	\$26,474
2008 (audited)	\$113,426	\$71,614	\$41,812

The Chief Officer and her team in the Education Ministry put together a list of volunteers to act on the steering committee for the Golden Apple Awards. Persons named are:

Mrs. Shirley Wahler, CEO

Tammy DaCosta, SSIO

Cetonya Cacho Policy, advisor Initial Teacher Training

Carol Bennett, Early Childhood Team

Kiva Powell, Professional Development Manager

Saturday, November 23 has been selected for the event pending further review on other community event classes. The plan is to have 5 additional members on this steering committee inclusive of private sector and the Chamber (past and present Council members). Persons previously involved in the Golden Apple Awards between 2007 and 2010, will be targeted.

SMALL BUSINESS AWARDS

Discussions were held with the Small Business Committee on the process and criteria for selection. The Small Business Committee met on April 19, notes are forthcoming. The next meeting of the Small Business Committee is scheduled for later this month. Digicel has expressed their interest in sponsoring the awards. The event will take place on

EVENTS

CAREERS, EDUCATION, TRAINING AND JOBS EXPO

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	\$20,201	\$17,416	\$2,785
2012 (unaudited)	\$20,750	\$10,292	\$10,458
2011 (audited)	\$17,550	\$11,050	\$6,500
2010 (audited)	\$18,200	\$9,566	\$8,634
2009 (audited)	\$25,936	\$7,896	\$18,040
2008 (audited)	\$21,400	\$20,850	\$550
2007 (audited)	\$0	\$0	\$0
2006 (audited)	\$0	\$0	\$0
2005 (audited)	\$0	\$0	\$0
2004 (audited) (<i>Hurricane Ivan</i>)	\$0	\$1,788	\$-1,788
2003 (audited)	\$18,619	\$16,044	\$2,575
2002 (audited)	\$19,300	\$14,910	\$4,390

CEO Report

8th March – 4th April 2013

2001 (audited)	\$0	\$265.37	\$-265.37
2000 (audited)	\$16,680	\$16,146	\$534

This year's Careers, Education, Training and Jobs Expo was held on February 8. The sold-out event featured 33 sponsors and attracted almost 1,500 attendees. Cayman 27, The Caymanian Compass and CML TV all covered the event. Payment is still forthcoming from the National Workforce Development Agency (\$1,500) and CML (\$550).

BE INFORMED series – 2013

- Wednesday, 27th March
- Wednesday, 29th May
- Wednesday, 24th July
- Wednesday, 25th September

BUSINESS AFTER HOURS

YEAR	Number of Events	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	2	\$2,000	\$0	\$2,000
2012 (unaudited)	5	\$5,000	\$11	\$4,989
2011 (audited)	10	\$10,250	\$1,035	\$9,215
2010 (audited)	12	\$12,750	\$1,234	\$11,516
2009 (audited)	10	\$10,250	\$75	\$10,175
2008 (audited)	14	\$13,239	\$1,222	\$12,017
2007 (audited)	14	\$14,475	\$934	\$13,541
2006 (audited)	16	\$14,640	\$222	\$14,418
2005 (audited)	12	\$9,670	\$28	\$9,642
2004 (audited)	7	\$6,210	\$122	\$6,088
2003 (audited)	12	\$9,950	\$12,821	\$-2,871
2002 (audited)	7	\$3,850	\$808	\$3,042
2001 (audited)	13	\$7,150	\$1,943	\$5,207
2000 (audited)	10	\$7,600	\$2,254	\$5,346

Discussions are underway with Sagicor, Diamonds International, Chrissie Tomlinson Memorial Hospital and Picture This to host an upcoming BAH. Dates have not yet been confirmed.

EARTH DAY ROADSIDE CLEANUP

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of March 8)	\$36,000	\$13,289	\$22,711
2012 (unaudited)	\$40,500	\$18,628	\$21,872
2011 (audited)	\$28,250	\$9,154	\$19,096
2010 (audited)	\$34,035	\$9,797	\$24,238
2009 (audited)	\$36,708	\$16,553	\$20,155
2008 (audited)	\$31,073	\$16,807	\$14,266
2007 (audited)	\$16,984	\$10,958	\$6,026
2006 (audited)	\$14,000	\$8,014	\$5,986
2005 (audited)	\$6,626	\$0	\$6,626
2004 (audited)	\$7,400	\$5,875	\$1,525
2003 (audited)	\$2,850	\$2,440	\$410

CEO Report

8th March – 4th April 2013

2002 (audited)	\$2,400	\$2,633	\$-233
2001 (audited)	\$3,605	\$2,025	\$1,580
2000 (audited)	\$30,625	\$24,784	\$5,841

This year's Earth day Cleanup is now in its 16th year. The total of 30 companies have signed up to sponsor the event.

Brunch Sponsor: LIME

T-Shirt Sponsor: Deutsche Bank (Cayman) Limited

Bag Sponsor: Hunter Wise and Cayman Islands Real Estate Brokers Association

Cap Sponsor: BritCay

Supporting Sponsors: Cayman Yellow Pages, DART Cayman Islands, KPMG, HSBC Cayman, Hunter Wise International Commodities, Phoenix Group, TransOcean, Appleby, CIBC First Caribbean International Bank, Power Flower, Flow, Walkers, RBC Royal Bank (Cayman) Ltd, Department of Environment, High Impact Digital Billboards, Sagicor, Rotary Club of Grand Cayman, Mourant Ozannes, Conyers Dill & Pearman, GreenLightRE, CUC, Kensington Management Group Ltd, Fosters Food Fair, Water Authority, and Rawlinson & Hunter .

As of 4th April, there are 1,062 volunteers signed up to participate in the clean. Persons participating in this cleanup include major companies and individuals. Last year's "Green Team" CIBC First Caribbean has the most volunteers again this year with 117 volunteers signed up. The first 800 volunteers received a free T-shirt along with a re-usable tote bag and a baseball cap. All made to represent earth day.

BUSINESS EXPO (CAYSHOP)

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	\$0	\$0	\$0
2012 (unaudited)	\$54,200	\$26,556	\$27,644
2011 (audited)	\$55,658	\$40,979	\$14,679
2010 (audited)	\$52,035	\$40,555	\$11,480
2009 (audited)	\$69,666	\$44,770	\$24,896
2008 (audited)	\$100,300	\$72,139	\$28,161
2007 (audited)	\$96,842	\$69,916	\$26,926
2006 (audited)	\$97,475	\$59,953	\$37,522
2005 (audited)	\$55,035	\$25,233	\$29,802
2004 (audited) (Hurricane Ivan)	\$0	\$0	\$0
2003 (audited)	\$52,691	\$29,854	\$22,837
2002 (audited)	\$42,015	\$28,673	\$13,342
2001 (audited)	\$66,888	\$39,313	\$27,575
2000 (audited)	\$83,220	\$38,257	\$44,963

Camana Bay has confirmed the use and sponsorship of the Arts and Recreation Centre for the event in October. A contract is currently being developed. A committee will be established to assist with the coordination of the event this year. It is planned to continue to support the expansion of the local producers by encouraging greater participation and attendance in the show.

DISTRICT CANDIDATES FORUMS

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	\$13,000	\$3,551	\$9,449
2009 (audited)	\$9,000	\$20,184	\$-11,184

The Chamber of Commerce will host a series of district candidates' forums in April and May. All nominated candidates have been invited to participate in the forums which will be recorded and/or broadcast live or rebroadcast on Radio Cayman. The candidates will be asked a series of questions that have been identified by Chamber members as most important in the election survey. The Chamber has organised district forums each election since 1992. The general public is invited to attend and will be given an opportunity at each forum to submit questions through a moderator. A total of 14 forums have been scheduled: 5 George Town, 3 West Bay, 1 North Side, 1 East End, 3 Bodden Town and 1 Cayman Brac/Little Cayman.

As of 8th April, CI\$19,500 has been raised in sponsorship to meet the forum expenses. A full page ad appeared in the Wednesday Compass with the dates and regular ads will appear on Thursday with the forum dates. President Chris recorded a commercial for Radio Cayman. Daily spots will be broadcast on Radio Cayman promoting the forums. All Past Chamber Presidents have been contacted to serve on the question panel as well as the current Council. All questions for the forums will be approved by the Chamber President.

DATE	LOCATION	VENUE
MONDAY, 8 APRIL	EAST END	EAST END CIVIC CENTRE
TUESDAY, 9 APRIL	BODDEN TOWN	BODDEN TOWN CIVIC CENTRE
WEDNESDAY, 10 APRIL	WEST BAY	JOHN A. CUMBER PRIMARY SCHOOL
THURSDAY, 11 APRIL	BODDEN TOWN	BODDEN TOWN CIVIC CENTRE
FRIDAY, 12 APRIL	CAYMAN BRAC	ASTON RUTTY CENTRE
MONDAY, 15 APRIL	GEORGE TOWN	SOUTH SOUND CIVIC CENTRE
TUESDAY, 16 APRIL	NORTH SIDE	CRADDOCK EBANKS CIVIC CENTRE
WEDNESDAY, 17 APRIL	GEORGE TOWN	SOUTH SOUND CIVIC CENTRE
THURSDAY 18, APRIL	WEST BAY	JOHN A. CUMBER PRIMARY SCHOOL
FRIDAY 19, APRIL	GEORGE TOWN	SOUTH SOUND CIVIC CENTRE
MONDAY, 29 APRIL	GEORGE TOWN	SOUTH SOUND CIVIC CENTRE
TUESDAY, 30 APRIL	GEORGE TOWN	SOUTH SOUND CIVIC CENTRE
WEDNESDAY, 1 MAY	BODDEN TOWN	BODDEN TOWN CIVIC CENTRE
THURSDAY, 2 MAY	WEST BAY	JOHN A. CUMBER PRIMARY SCHOOL

FUNDRAISING**REMAX/Chamber Charity Golf Classic**

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of April 4)	\$1,200	\$0	\$1,200
2012 (unaudited)	\$31,009	\$18,672	\$12,337
2011 (audited)	\$44,351	\$21,159	\$23,192
2010 (audited)	\$49,397	\$20,840	\$28,557
2009 (audited)	\$43,645	\$34,412	\$9,233
2008 (audited)	\$49,503	\$30,785	\$18,718
2007 (audited)	\$39,537	\$18,285	\$21,252
2006 (audited)	\$31,409	\$24,923	\$6,486
2005 (audited)	\$0	\$0	\$0
2004 (audited) (Hurricane Ivan)	\$28,815	\$23,536	\$5,279
2003 (audited)	\$24,967	\$8,978	\$15,989
2002 (audited)	\$15,887	\$2,756	\$13,131
2001 (audited)	\$21,701	\$8,136	\$13,565
2000 (audited)	\$29,471	\$12,296	\$17,175

This year the golf tournament needs a facelift and in order to achieve the goal of making it a better tournament here are some of the steps that are already in progress to improve the event.

- Wil and Leanna met with REMAX team on the 5th of February to discuss their participation in this charity event.
- Keep RE/Max as sponsor of the Gold Tournament and raise the cost of sponsorship in order to be able to offer more incentives to participants.
- The Chamber and RE/MAX will choose the charities and present them to the persons who are going to participate in the golf tournament.
- A Golf tournament committee has been put together by the Chamber and Re/max.
- Researching other Golf tournaments in Cayman and internationally.

Leanna met with the Planning committee in March along with 3 Charities meals on Wheels, The NCVO, and The Breast Cancer Foundation we have agreed to raise money for as well as the Chamber of Commerce.

In order to meet the goals of the tournament more assistance is required from the planning committee. The Golf tournament is the most difficult event to organise and needs full participation. Councilor Rory is assisting for the second year. The next meeting with the planning committee will be next week to determine whether or not to go ahead with the tournament or to postpone until later in the year.

COMMUNICATIONS

The main focus for the communications strategy will be to update www.showmethemoney.ky with scholarships, commence the redesign the Chamber's main website, www.caymanchamber.ky, and to update the Future of Cayman

website www.futureofcayman.com. Completion of the Employers Handbook was completed in March and distributed to the membership. Since the March Council meeting the following activities were completed.

EMPLOYER'S POCKET GUIDE

The Employer's Pocket Guide, sponsored by Appleby and Baraud was developed and published. The Guide includes information on: determining who is a Caymanian, pay and the standard work week, gender equality, unfair dismissal, pensions, health insurance and labour tribunals. President Chris, Councillor Alan and Appleby Partner presented the booklet to Director of Labour and Pensions Mario Ebanks. A press release will be prepared.

SHOWMETHEMONEY.KY

The website has been updated and was unveiled at the Careers, Education, Training and Jobs Expo. The site now contains 20 scholarships and 9 job/intern opportunities. New information is added regularly and scholarship providers are encouraged to use the site. The site will be featured in the upcoming Careers Supplement distributed by Cayman Free Press.

PUBLIC RELATIONS

The Chamber of Commerce was featured in more than 25 press reports in local media.

ADVERTISEMENTS

Monthly advertisements to promote the training centre, Career Expo and Leadership Cayman ads appeared in the newspapers and on the radio stations. CEO Wil appeared on the Talk Today programme to promote Earth Day and the District Candidates Forums. President Chris recorded a commercial to promote of the forums which is airing on Radio Cayman.

MEETINGS & CONFERENCES

Small Business Expo organised by the Department of Commerce and Investment on Thursday, 11th April: The Chamber reserved two booths to promote programmes, services and membership in the Chamber. The Small Business Committee will assist at the booth. Secretary Len is coordinating the participation along with Programmes Manager Tiffany.

World Chambers Congress meeting: President Chris and CEO Wil will attend the largest gathering of Chamber professionals in Doha, Qatar from 22nd – 26th April. Business to business meetings and special seminars on best practices in the Chamber industry from around the world will be showcased. A full report will be provided at the next Council meeting in May.

UCCI Strategic Planning session: Councilors Natalie and Paul will represent the Chamber Council at the five year strategic planning exercise for the university on 25th and 26th April. They will provide a report at the May meeting.

JA Company of the Year: Secretary Len who chairs the Small Business Committee and is one of three Chamber reps on the JA Board has been asked to serve as a judge for a second year. The interviews take place on 21st April.

STAFF ADDITION

Tara Ebanks, who used to serve as the JA coordinator for two years, has joined the Chamber team on Monday, 8th April as Communications Manager. She worked in Canada for one of the largest Chambers in the region where she lived and assisted with social media strategies, sponsorship and events while working there. Her first task will be to develop a Communications strategy and plan for the Chamber which will include an overhaul of the Chamber's main website, a social media strategy and reviewing all communications. Tara will work two days only until she begins full time on 3rd June.

