

MEMBERSHIP**Total Membership income (includes renewals, new members and upgrades)**

YEAR	MEMBERSHIP TOTAL	TOTAL DUES INCOME \$CI
2013 (as of June 6)	613 (560 Corporate; 53 associate)	\$309,348
2012 (unaudited)	693 (616 Corporate; 77 associate)	\$319,399
2011 (audited)	695 (617 Corporate; 78 associate)	\$328,307
2010 (audited)	710	\$330,451
2009 (audited)	742	\$350,638
2008 (audited)	706	\$349,030
2007 (audited)	680	\$332,371
2006 (audited)	699	\$319,682
2005 (audited)	644	\$275,884
2004 (audited)	632	\$269,653
2003 (audited)	626	\$270,702
2002 (audited)	644	\$264,635
2001 (audited)	703	\$274,763
2000 (audited)	631	\$203,277

Total Membership renewal income

YEAR	\$ INVOICED	\$ RECEIVED	RETENTION RATE
2013 (as of June 6)	\$332,774	\$288,917	86.82%
2012 (unaudited)	\$329,899	\$303,706	92.04%
2011 (audited)	\$339,411	\$316,258	93.18%
2010 (audited)	\$350,272	\$316,054	90.23%
2009 (audited)	\$355,644	\$328,467	92.36%
2008 (audited)	\$336,109	\$318,451	94.75%
2007 (audited)	\$326,697	\$313,755	96.04%
2006 (audited)	\$290,437	\$275,909	95%
2005 (audited)	\$275,355	\$245,504	89.16%
2004 (audited)	\$274,965	\$255,904	93.07%

**Membership totals do not include honorary and membership exchanges as approved by the Council.*

As of June 6th there have been 587 member renewals (\$302,823) and 26 new members (\$5,100). Total membership now stands at 613 Members (560 Corporate, 53 Associate) with total membership income of \$309,348 inclusive of upgrades and joining fees. This is a 91.00% retention rate. Membership outstanding:

- 45 Members are still outstanding for a total of \$14,125
- All have been contacted – 3 times via mail, 2 times via specialized email and at least twice by phone since April.
- Expectations of at least 15 to be received according to assurances by the contacts.

Final notice will be distributed via email and final phone calls to be made by June 14.

New Membership Applications approvals (2013)		
Company Name	Type	Beneficial Owners
Lorna's Texaco	Corporate	Osbourne Bodden
Pro Sec Secretarial & Administrative Services	Corporate	Khadine Moodie
Junk Ltd.	Corporate	Dave Connolly, Mark Connolly
Rubis Cayman Islands Ltd.	Corporate	Mauricio Nichols
Damon Hardie Design	Corporate	Damon Hardie, John Michael Foster
DDL Studio Ltd.	Corporate	Brian Eccles
Greentech Ltd.	Corporate	James Whittaker
Cayman Doctors Ltd.	Corporate	Dr. Caroline Quartly, Dr. Else Christofferson, Arek Joseph
Cayman Islands Protective Services Ltd.	Corporate	Laura & William Bodden
Precision Industries (Cayman) Ltd.	Corporate	Sean Reid
Nicola Williams	Associate	N/A
Big Panda Ltd.	Corporate	Caroline Key
Cayman Bodytalk Services	Corporate	Stephanie Grizzel
Risk Consultancy Services Ltd.	Corporate	Julius Jacky/Patrick Thompson
Utopia Home Inspections	Corporate	Valentino Salvi
Chatterbox Ltd.	Corporate	Deanna Charlton-Jones
Insight Global Holdings	Corporate	DM Trust
Fusion Fabrication	Corporate	Mike Hare & Martin van der Touw
St. Georges Bank & Trust	Corporate	Promerica Financial Corp.
Cayman Music Therapy	Corporate	Julianne Parolisi
Bberrys2Go	Corporate	Deana Hutchinson
Tomlinson Furniture Ltd.	Corporate	Jacqueline Tomlinson-Smith
Mandala Beauty Spa	Corporate	Sharon Roulstone
Elite Security Ltd.	Corporate	Owen Lattie/Lolietta Curbelo
HSM Chambers	Corporate	Hew Moses, Derek Jones, Nicolas Joseph
Global Imaging Consultants	Corporate	Christopher & Deborah Gill

PAST DUE MEMBERS (as at 6th June 2013)

Profile Name	Main Contact		Work Phone	Main Contact Email	Annual Dues
Agave Grill	Ervin	Horvath	(345) 938-6889	ervin_376@hotmail.com	\$ 350.00
Andy's Rent-a-Car Ltd.	Attlee	Ebanks	(345) 949-8111	attleee@andys.ky	\$ 850.00
Arch Automotive	Michelle	Arch	(345) 949-8221	archauto@archauto.ky	\$ 350.00
Baptist Health South Florida	Ana	Bassil	(786) 596-2373	anab@baptisthealth.net	\$ 150.00
Cashwiz	Felix	Manzanares	(345) 943-7296	felix@cashwiz.com	\$ 175.00
Cayman 123 Travel	Theresa	Chin	(345) 943-1238	theresa.cayman123travel@ca ndw.ky	\$ 175.00
Cayman Cabana Oceanside Restobar	Luigi	Moxam	(345) 938-1345	luigi.moxam@gmail.com	\$ 575.00
Cayman Contractor Store	Mark	Hennings	(345) 916-2337	markhnng@hotmail.com	\$ 175.00
Cayman Island Divers	Sharon	Whitmore	(345) 926-1966	webmaster@bsac.ky	\$ 150.00
Cayman Islands iPortals Ltd T/A Easywebsites.ky	Fevi	Yu	(345) 947-3384	fevi@caymaniportal.com	\$ 175.00
Cayman Kayaks	Thomas	Watling	(345) 926-4467	reservations@caymankayaks.	\$ 175.00

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				com	
Cayman Lenscrafters	Dena	Bernard	(345) 943-1515	info@cariboptical.com	\$ 350.00
Cayman Luxury Charters	Lisa	Gansebom	(345) 938-2525	info@caymanluxurycharters.com	\$ 175.00
Cayman Real Estate Company Ltd.	Antonio	Paolini	(345) 945-3333	paolini@candw.ky	\$ 350.00
Christabel Agnes McCoy	Christabel	McCoy	(345) 949-2547	None	\$ 75.00
E & R Construction	Ethline	Williams	(345) 327-4598	faywilliams694@ymail.com	\$ 175.00
Electra-Tech Services Ltd.	David	Phipps	(345) 949-8198	electra@candw.ky	\$ 575.00
FASTSIGNS	Ray	Welds	(345) 947-6157	ray.welds@fastsigns.com	\$ 350.00
Fitness Connection Ltd.	Laura	Ribbins	(345) 949-8485	fitcon@candw.ky	\$ 175.00
Focus Consulting & Corporate Services Ltd.	Paul	Byles	(345) 769-3600	paul.byles@1stregents.com	\$ 175.00
Global SIM Cards	Sandra	Catron	(345) 929-2291	info@globalsim.ky	\$ 175.00
Hew's Hotel & Restaurant Supplies Ltd.	Joseph	Hew	(345) 949-0055	jhew@hewssupplies.com	\$ 575.00
Hew's Janitorial	Chris	Hew	(345) 949-0734	hews@candw.ky	\$ 2,400.00
High Impact Digital Billboards	Robert	Baraud	(345) 938-9191	info@highimpact.ky	\$ 175.00
House Smart Technologies	Andrew	Drummond	(345) 947-0854	andrew@housesmarttech.com	\$ 350.00
IAMCO	Wendyann	George	(345) 947-4010	wendy@iamcompany.org	\$ 175.00
Jose Alfonso Ardila	Jose	Ardila	(345) 949-1538	joseaugust93@hotmail.com	\$ 75.00
Judith Dodds	Judith	Dodds	(345) 926-6360	jmdodds@candw.ky	\$ 75.00
Lions Productions Ltd.	Howie	Tipton	(345) 949-7211	howie@candw.ky	\$ 350.00
Mega Systems Ltd.	Shona	McKenzie	(345) 949-7038	shona.mckenzie@megasystems.ky	\$ 850.00
Mr. Electric, Cayman Islands	Carlos	Powell	(345) 769-7770	mrelectric@telecayman.ky	\$ 175.00
Offshore Online Ltd - Ecay	Keith	Doyle	(345) 623-3229	keith@ecayonline.com	\$ 350.00
Panache Goldwell International	Andre	Cummings	(345) 943-7100	panachegoldwell@yahoo.com	\$ 175.00
Paradise Properties Cayman Ltd.	Pam	Parsons	(345) 949-7355	info@paradisepropertiescayman.com	\$ 350.00
Personnel 2000	Mark	Choice	(345) 945-8367	mark@personnel2000.com	\$ 175.00
Ready Mix Concrete Company Ltd	Raul	Gonzalez Jr	(345) 949-7979	readymix@candw.ky	\$ 175.00
Retreat at Lookout Farms	Harvey	Stephenson	(345) 947-2386	manager@retreatatlookout.com	\$ 175.00
Richter, Dr. Barry	Barry	Richter	(345) 946-3424	docbarry@candw.ky	\$ 75.00
South Sound Squash Club	Amanda	Stark	(345) 949-9469	clubmanager@squash.ky	\$ 150.00
Squeaky Cleaning Services	Chrissie Ann	Harford	(345) 516-8439	ikeman@candw.ky	\$ 175.00
Surrey and Holt Co Ltd. T/A Heather Holt Photography	Heather	Holt	(345) 916-5263	heather@heatherholt.com	\$ 175.00
Tina Foster Photography	Tina	Foster	(345) 949-0863	tina@tinafosterphotography.com	\$ 175.00
Tips & Toes	Julie	Hislop	(345) 943-8637	tipsntoes@candw.ky	\$ 575.00
World Compliance Inc.	Ryan	Morgan	(305) 579-2298	ryanm@worldcompliance.com	\$ 150.00
Zag Media	Rob	Weins	(345) 926-8301	rob@zagmedia.ky	\$ 175.00
					\$ 14,125.00

FINANCIAL POSITION (as at 6th June 2013)

US\$ Fixed deposit: US\$228,586.18 (fixed until August 1, 2013)
 CI\$ Fixed deposit: CI\$66,945.73 (fixed until July 17, 2013)
 CI\$ Savings: CI\$3,694.19
 CI\$ Chequing: CI\$161,928.57
 US\$ Chequing: US\$13,520.43
 US\$ Savings: US\$9,186.65
TOTAL BALANCES: CI\$438,628.96 or US\$534,913.37

ACCOUNTS:

- A/R stands at \$4,065 for Programmes & Events. Largest owed:
 - Caledonian \$1,000 – Candidates Forums sponsorship
 - CGA Caribbean - \$1,230 – Leadership Cayman sponsorship
- All chequing accounts have been reconciled as at the end of May 2013.
- Budget is being reworked due to new server solution mentioned above.
- Audit binder being reviewed and will be complete by mid-July.

YEAR	INCOME	EXPENSES	NET INCOME
2013 (as at 6 th June)	\$563,477	\$362,467	\$201,010
2012 (unaudited)	\$894,526	\$845,993	\$48,532
2011 (audited)	\$814,997	\$758,908	\$56,089
2010 (audited)	\$867,199	\$852,976	\$14,223
2009 (audited)	\$808,383	\$761,781	\$46,602
2008 (audited)	\$985,564.58	\$952,521.15	\$33,043.43
2007 (audited)	\$845,266	\$746,254.14	\$99,011.86
2006 (audited)	\$754,086	\$735,582	\$18,504
2005 (audited)	\$609,016	\$599,278.61	\$9,737.39
*2004 (audited)	\$455,436.50	\$576,915.60	-\$121,479.10

***Hurricane Ivan**

BUDGET ATTAINMENT

PROGRAMME/EVENT/SERVICE	\$ INCOME	2013 BUDGET	% OF BUDGET ATTAINED
New Members	\$5,100	\$13,000	39.23%
Renewals	\$302,823	\$306,150	98.75%
Website advertising – caymanchamber.ky	\$2,200	\$10,000	22.00%
Website advertising – futureofcayman.ky	\$0.00	\$9,000	0.00%
Website Advertising – showmethemoney.ky	\$0.00	\$2,500	0.00%
EVENTS			
Career Expo (February 2013)	\$21,701	\$19,220	112.91%
Earth Day (April 2013)	\$37,000	\$38,000	97.37%
Golf Classic (November 2013)	\$1,200	\$34,000	3.53%
CayShop (October 2013)	\$0.00	\$61,000	0.00%
Candidates Forums (April and May 2013)	\$19,500	\$19,500	100.00%
Business After Hours	\$2,000	\$10,000	20.00%
PROGRAMMES			

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Leadership Cayman	\$65,507	\$78,570	83.37%
Mentoring Cayman (2013-2014)	\$0.00	\$8,000	0.00%
Golden Apple Awards (November 2013)	\$0.00	\$50,000	0.00%
Business Coaching Cayman (2013-2014)	\$0.00	\$11,350	0.00%
Professional Development & Training Centre	\$55,130	\$108,150	50.98%
ADMINISTRATIVE			
Rental Income	\$26,525	\$45,839	57.86%
Publications & Mailings	\$6,731	\$24,750	27.20%
Salaries/Pensions/Insurance (expense)	\$114,512	\$332,895	34.40%

OPERATIONS UPDATE

- New server/software solution was selected for the Chamber – Ronco to provide:
 - Current server was purchased in 2007 and upgraded internally in 2010. Useful life has expired.
 - Currently backing up to external drives, which is not preferable.
 - Current operating system on server is no longer being supported (Exchange 2003).
 - Current software (Microsoft Office/Outlook 2007) is outdated and it is becoming difficult to open and read documents developed in newer versions.
 - Staff is unable to access data from remote locations.
- New solution:**
 - More powerful, smaller size box.
 - Virtual environment will allow for more stable backup and disaster recovery.
 - Will be running current, supported software (Server 2012, Exchange 2013, Office 2013).
 - 10 terminal server licenses will allow staff to access data remotely.
 - Cost: estimated at \$15,807 including 22 hours labour, amortized over 3-5 years.
 - Budget being reworked to include additional costs.
- Contract signed for development of new caymanchamber.ky website.
- Quotes obtained for laptops for Communications Manager and Chief Executive Officer. No purchase yet. Chief Executive's laptop refurbished for no cost as a goodwill gesture by Ronco.

STAFF:

- Temporary Administrative Assistant (Isobel McKinley) completed term on May 24.
- Communications Assistant (Alex Pineau) hired May 27.
- Communications Manager (Tara Ebanks) began full-time June 1.

PROGRAMMES

PROFESSIONAL DEVELOPMENT & TRAINING CENTRE

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	277	\$55,130	\$27,205	\$27,924
2012 (unaudited)	664	\$100,948	\$57,581	\$43,367
2011 (audited)	592	\$95,735	\$50,754	\$44,981
2010 (audited)	759	\$135,279	\$79,339	\$55,940
2009 (audited)	501	\$70,296	\$45,903	\$24,395
2008 (audited)	457	\$72,866	\$44,912	\$27,953
2007 (audited)	416	\$54,056	\$29,603	\$24,454

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2006 (audited)	296	\$49,150	\$27,458	\$21,691
2005 (audited)	368	\$46,611	\$25,965	\$20,646

Seven out of eleven scheduled courses took place in May 2013, with three of the cancelled courses being offered by the Chamber's overseas facilitator, Alexander von Reumont. Those courses will be rescheduled in 2014 with changes for effectiveness taking into consideration the topics currently in demand by members. The participation level year-to-date is at 50% of the budgeted target for the full year 2013. 60 persons registered and participated in training courses in May.

Courses delivered in May were:

- Basic Grammar & Writing Part 1
- Superior Business Writing
- Using Ms Project to Plan and Control Your Projects
- Time Management & Productivity

For a complete list of courses for the year visit www.caymanchamber.ky

LEADERSHIP CAYMAN (LC)

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	25	\$65,507	\$32,772	\$27,735
2012 (unaudited)	25	\$76,246	\$43,520	\$32,726
2011 (audited)	18	\$59,062	\$34,621	\$24,441
2010 (audited)	24	\$70,900	\$41,249	\$29,651

Nine Leadership Cayman (LC) Seminars have taken place, the most recent of which was Infrastructure and the Environment on June 5, 2013. The last session (Culture & Heritage) is schedule to take place on June 19th. The team is currently coordinating the graduation for Saturday, June 29th at the Reef Resort in East End. Sponsorships pledged to date include: Deloitte \$1,500 (Financial Services seminar), Cayman National \$1,500 (Culture & heritage), RBC \$1,500, Tower Marketing \$1,000 (Media Seminar), Greenlight RE \$4,000 (Class project), KPMG \$1,000, RBC Wealth Management (Graduation) \$3,500, CIBA \$400 (Education), CAL \$619.16 in tickets Dr. Hammerschmidt's from Tampa & 3 Brac tickets, Baraud \$1,000, Damon Hardie \$250 (Education), Massive \$1,500 (Sister Islands), CGA Caribbean \$1,230, Cayman Free Press \$2,000 advertising value, Mourant Ozannes \$1,000 (Infrastructure), CISHRP \$1,500 (Mid-year retreat), MaplesFS Ltd \$1,000 (Infrastructure). CML sponsored the promotional videos for the programme. Mourant Ozannes is also sponsored the venue for the Health seminar. Foster's Food Fair sponsored the full planning committee meeting in October. LC Sponsorship ads continue after each session. Current Budget update shows that actual income is \$13,000 behind the original aim and expenses are \$21,000 under budget. The resulting net to date for the programme is \$33,000. Future expected expenses relate to the graduation event and seminar 11. Future expected income includes the CGA Caribbean sponsorship. A current update on the major sponsorship amount from Cox Lumber/Jeff Brandes is not available. The LC awards were ordered and received.

MENTORING CAYMAN

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of May 3)	51	\$12,926	\$7,426	\$5,500
2012 (unaudited)	46	\$11,585	\$7,656	\$3,929
2011 (audited)	0	\$0	\$0	\$0

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2010 (audited)	43	\$16,637	\$7,906	\$8,731
2009 (audited)	58	\$15,690	\$5,086	\$10,604
2008 (audited)	48	\$17,000	\$12,306	\$4,694
2007 (audited)	55	\$19,120	\$9,343	\$9,777
2006 (audited)	0	\$0	\$3,332	\$-3,332
2005 (audited)	0	\$0	\$0	\$0
2004 (audited)	37	\$10,000	\$1,094	\$8,906
2003 (audited)		\$14,205	\$10,436	\$3,769
2002 (audited)		\$2,500	\$4,173	\$-1,673

Workplace visit #7 was scheduled for June 4 and plans are underway for the Closing Reception at the Governor's Residence on June 12th at 6:30 p.m. Invitations were sent to the Council, President, Private sector sponsor and Ministry to attend and communication in progress with the Governor's office regarding the guest list. Liaisons continue with the Governor's office regarding the guest list. The Mentoring Cayman awards were ordered and received. Support: The Ministry contributed \$10,426. Maples & Calder contributed \$2,500. Full press release was prepared regarding the Social on the Cayman Explorer to Kaibo in May. Facebook posts were also made.

BUSINESS COACHING CAYMAN

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	13	\$15,000	\$11,689	\$3,311

Dates have been posted to the Chamber's website and one person has registered to date. Dates for the programme are as follows:

- Oct 3 - Opening
- Nov 12
- Dec 10
- Jan 14
- Feb 11
- Mar 7 - Graduation

A brief review of the branded materials for this programme may see suggested changes from the Chamber's Communication Manager – This is more likely to occur after June 1st. Fidelity has been approached by the Programmes Manager to become a sponsor for a second consecutive year. A response has not yet been received.

CHAMBER DISCOUNT – CAYSHOP CARD

Approximately 90% of the membership (targeted member businesses that this programme will apply to discounts) has been called regarding interest and a total of 35 discounts added since the beginning of this exercise in February 2013. Over the last reporting period, the "Discount of the week" promotion was posted also been included on Facebook in addition to the Chamber's weekly e-newsletter.

GOLDEN APPLE AWARDS FOR EXCELLENCE IN TEACHING

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	\$0	\$0	\$0
2012 (unaudited)	\$0	\$0	\$0

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2011 (audited)	\$0	\$0	\$0
2010 (audited)	\$49,084	\$31,344	\$17,740
2009 (audited)	\$70,119	\$43,645	\$26,474
2008 (audited)	\$113,426	\$71,614	\$41,812

Past President Angelyn Hernandez has agreed to chair the planning committee. Other members include:

1. Shirley Wahler, CEO,
2. Tammy DaCosta, SSIO
3. Cetonya Cacho, Policy advisor Initial Teacher Training
4. Carol Bennett, Early Childhood Team
5. Kiva Powell, Professional Development Manager
7. Jeremy Rice
8. Past Chamber President Morgan DaCosta
9. Robert Geofroy
10. Victoria Hew

Golden Apple Additional support: Judge:

1. Past Chamber President Jim O'Neil

Possible Judging team:

1. Past Chamber President James Tibbetts
2. Past Chamber President Angelyn Hernandez
3. Past Chamber President Jim O'Neil

Possible additional committee member:

1. Gillian Roffey

The first meeting of the committee will be held on Friday, June 14 at 12:30 p.m. Event scheduled for November 23rd and Critical Path document was developed. Communications Manager began discussions with Cayman Free Press.

CHAMBER OF COMMERCE BUSINESS EXCELLENCE AWARDS

Secretary Len, who chairs the Small Business Committee, met on Tuesday, 28th May. The committee agreed to rename the event the Chamber of Commerce Business Excellence Awards to allow for expansion into other categories in the future. Secretary Len will provide further details of the awards programme at the Council meeting.

EVENTS

CAREERS, EDUCATION, TRAINING AND JOBS EXPO

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	\$21,701	\$17,416	\$4,285
2012 (unaudited)	\$20,750	\$10,292	\$10,458
2011 (audited)	\$17,550	\$11,050	\$6,500
2010 (audited)	\$18,200	\$9,566	\$8,634
2009 (audited)	\$25,936	\$7,896	\$18,040
2008 (audited)	\$21,400	\$20,850	\$550

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2007 (audited)	\$0	\$0	\$0
2006 (audited)	\$0	\$0	\$0
2005 (audited)	\$0	\$0	\$0
2004 (audited) (<i>Hurricane Ivan</i>)	\$0	\$1,788	\$-1,788
2003 (audited)	\$18,619	\$16,044	\$2,575
2002 (audited)	\$19,300	\$14,910	\$4,390
2001 (audited)	\$0	\$265.37	\$-265.37
2000 (audited)	\$16,680	\$16,146	\$534

This year's Careers, Education, Training and Jobs Expo was held on February 8. The sold-out event featured 33 sponsors and attracted almost 1,500 attendees. Cayman 27, The Caymanian Compass and CML TV all covered the event. Payment is still forthcoming from the National Workforce Development Agency (\$1,500) and CML (\$550).

BE INFORMED series – 2013

- Wednesday, 27th March
- Wednesday, 29th May – Metal Theft
- Wednesday, 24th July
- Wednesday, 25th September

BUSINESS AFTER HOURS

YEAR	Number of Events	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	2	\$2,000	\$0	\$2,000
2012 (unaudited)	5	\$5,000	\$11	\$4,989
2011 (audited)	10	\$10,250	\$1,035	\$9,215
2010 (audited)	12	\$12,750	\$1,234	\$11,516
2009 (audited)	10	\$10,250	\$75	\$10,175
2008 (audited)	14	\$13,239	\$1,222	\$12,017
2007 (audited)	14	\$14,475	\$934	\$13,541
2006 (audited)	16	\$14,640	\$222	\$14,418
2005 (audited)	12	\$9,670	\$28	\$9,642
2004 (audited)	7	\$6,210	\$122	\$6,088
2003 (audited)	12	\$9,950	\$12,821	\$-2,871
2002 (audited)	7	\$3,850	\$808	\$3,042
2001 (audited)	13	\$7,150	\$1,943	\$5,207
2000 (audited)	10	\$7,600	\$2,254	\$5,346

Diamonds International BAH was held on the 16th of May 2013. This was one of two BAH that Diamonds International will be hosting this year. The business after hours was very successful and our records indicate that **34** persons registered with the Chamber on the night of the event in addition to the **153** persons that pre-registered online on our website. The next Business after hours will be hosted by Chrissie Tomlinson Memorial Hospital on the 13th of June, 2013 at the Chrissie Tomlinson Memorial Hospital. This BAH will celebrate the opening of the new Visiting Specialist Clinic and the appointment of the new Visiting Specialist Dr. Ranjit Singh. As of June 5, 2013, the Chamber started using a new strategy to invite Chamber Members to BAH events by calling members and personally inviting them to the event. So far this has been proven successful and the members seem to appreciate this gesture. One other confirmed BAH for the

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year is on November 21, 2013 at Regatta Office Park. Future Chamber BAH are being discussed with Sagicor, Logic, The Reef Resort, Hydes and Sons and Picture This.

EARTH DAY ROADSIDE CLEANUP

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	\$37,000	\$17,603	\$19,397
2012 (unaudited)	\$40,500	\$18,628	\$21,872
2011 (audited)	\$28,250	\$9,154	\$19,096
2010 (audited)	\$34,035	\$9,797	\$24,238
2009 (audited)	\$36,708	\$16,553	\$20,155
2008 (audited)	\$31,073	\$16,807	\$14,266
2007 (audited)	\$16,984	\$10,958	\$6,026
2006 (audited)	\$14,000	\$8,014	\$5,986
2005 (audited)	\$6,626	\$0	\$6,626
2004 (audited)	\$7,400	\$5,875	\$1,525
2003 (audited)	\$2,850	\$2,440	\$410
2002 (audited)	\$2,400	\$2,633	\$-233
2001 (audited)	\$3,605	\$2,025	\$1,580
2000 (audited)	\$30,625	\$24,784	\$5,841

The 16th annual Chamber of Commerce Earth Day Roadside Cleanup was held on Saturday, 13th April. In total there were 30 sponsors and 1,520 registered volunteers. The first 800 volunteer received a free t-shirt, a ticket to brunch, one pair of latex gloves, one or two garbage bags, a cap and a re-usable bag with branding of sponsors and the Chamber. The largest team was from FCIB/CIBC with 130 clean-up participants. Approximately 1,800 garbage bags were distributed and presumably filled (some people also brought their own whilst others decided to join in on the day of the event without previously registering) The Earth Day cleanup was an Island wide effort from West Bay to East End. There were 16 groups cleaning in West Bay, 23 groups in George Town, 7 Groups in Bodden Town, 5 Groups in North side and 2 groups in East End. Sponsors included:

- **Brunch Sponsor:** LIME
- **T-Shirt Sponsor:** Deutsche Bank (Cayman) Limited
- **Bag Sponsor:** Hunter Wise and Cayman Islands Real Estate Brokers Association
- **Cap Sponsor:** BritCay
- **Supporting Sponsors:** Cayman Yellow Pages, DART Cayman Islands, KPMG, HSBC Cayman, Hunter Wise International Commodities, Phoenix Group, TransOcean, Appleby, CIBC First Caribbean International Bank, Power Flower, Flow, Walkers, RBC Royal Bank (Cayman) Ltd, Department of Environment, High Impact Digital Billboards, Sagicor, Rotary Club of Grand Cayman, Maurant Ozannes, Conyers Dill & Pearman, GreenLightRE, CUC, Kensington Management Group Ltd, Fosters Food Fair, Water Authority, and Rawlinson & Hunter .

BUSINESS EXPO (CAYSHOP)

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	\$0	\$0	\$0
2012 (unaudited)	\$54,200	\$26,556	\$27,644
2011 (audited)	\$55,658	\$40,979	\$14,679

CEO Report

4th May – 7th June 2013

2010 (audited)	\$52,035	\$40,555	\$11,480
2009 (audited)	\$69,666	\$44,770	\$24,896
2008 (audited)	\$100,300	\$72,139	\$28,161
2007 (audited)	\$96,842	\$69,916	\$26,926
2006 (audited)	\$97,475	\$59,953	\$37,522
2005 (audited)	\$55,035	\$25,233	\$29,802
2004 (audited) (Hurricane Ivan)	\$0	\$0	\$0
2003 (audited)	\$52,691	\$29,854	\$22,837
2002 (audited)	\$42,015	\$28,673	\$13,342
2001 (audited)	\$66,888	\$39,313	\$27,575
2000 (audited)	\$83,220	\$38,257	\$44,963

LIME has confirmed as Caymanite sponsors and other companies are now being approached including Weststar and Logic. The Barter between the Chamber of Commerce and Cayman Shores Development (DART) is now confirmed and complete, Save the date in the TWATC was distributed to the membership on April 5. Contract/Sponsorship document is complete and the Cayshop website is being updated by the Communications Manager. Emails are being distributed to past participants. Cayshop exhibition sales will launch the week of 11th June. A critical path document has been produced.

DISTRICT CANDIDATES FORUMS

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	\$19,500	\$18,232	\$1,268
2009 (audited)	\$9,000	\$20,184	-\$11,184

The Chamber of Commerce hosted a series of district candidates' forums in April and May. All nominated candidates were invited to participate in the forums which were recorded and/or broadcast live or rebroadcast on Radio Cayman. The candidates were asked a series of questions that have been identified by Chamber members as most important in the election survey. The Chamber has organised district forums each election since 1992. The general public was invited to attend and was given an opportunity at each forum to submit questions through a moderator. A total of 13 forums were completed: 4 George Town, 3 West Bay, 1 North Side, 1 East End, 3 Bodden Town and 1 Cayman Brac/Little Cayman. President Chris and CEO Wil attended all forums. They were assisted on the question panel by Past Presidents Jim O'Neill, Stuart Bostock, Sophia Ann Harris and Angelyn Hernandez and Vice President Barry and Councilor Katie. More than 200 written questions were submitted by the district residents who attended the forums. All forums have been recorded and posted on the Chamber's website along with the transcripts.

FUNDRAISING

REMAX/Chamber Charity Golf Classic

YEAR	\$ INCOME	\$ EXPENSE	NET
2013 (as of June 6)	\$1,200	\$0	\$1,200
2012 (unaudited)	\$31,009	\$18,672	\$12,337
2011 (audited)	\$44,351	\$21,159	\$23,192
2010 (audited)	\$49,397	\$20,840	\$28,557
2009 (audited)	\$43,645	\$34,412	\$9,233

2008 (audited)	\$49,503	\$30,785	\$18,718
2007 (audited)	\$39,537	\$18,285	\$21,252
2006 (audited)	\$31,409	\$24,923	\$6,486
2005 (audited)	\$0	\$0	\$0
2004 (audited) (Hurricane Ivan)	\$28,815	\$23,536	\$5,279
2003 (audited)	\$24,967	\$8,978	\$15,989
2002 (audited)	\$15,887	\$2,756	\$13,131
2001 (audited)	\$21,701	\$8,136	\$13,565
2000 (audited)	\$29,471	\$12,296	\$17,175

On April 12 the Charity Golf Classic planning committee met to discuss the event which was previously scheduled for May 10, 2013. We decided that in order to give the event a complete facelift it would be the very best to change the date to November 1st. The New date will allow us to be better prepared for the event and really get some great sponsors and prizes. For the first time ever we will be doing a Halloween themed dress up event and it promises to be lots of fun and raise money for the Chamber as well as the charities selected.

Here are some of the steps that are already in progress to improve the event.

- Monthly meeting with the planning committee to share and discuss ideas. There are 17 PC members.
- Golf Tournament research from other Chambers worldwide and also golf tournaments in Cayman.
- The Chamber and RE/MAX will choose the charities and present them to the persons who are going to participate in the golf tournament. The NCVO, Meals on Wheels and The Breast Cancer Foundation are the 3 charities chosen.
- REMAX will make calls to potential sponsors and teams.
- A critical paths form for the event is being prepared.
- More revenue plans have been discussed in order for the Chamber to raise additional funds from the tournament.

COMMUNICATIONS

The main focus for the communications strategy will be to update www.showmethemoney.ky with scholarships, commence the redesign the Chamber's main website, www.caymanchamber.ky, and to update the Future of Cayman website www.futureofcayman.com. The development of Employers and Employees Pocket Guides are also planned. Since the May Council meeting the following activities were completed.

COMMUNICATIONS MANAGER: Caymanian Tara Ebanks started full time as the Chamber's new Communications Manager. Tara returned home after spending time in Canada working for a Chamber of Commerce there. She managed events and communications/social media there for more than two years. She will be leading the process for updating the Chamber website and introducing a robust social media strategy. She will be assisted by Alex Pineau who has joined the Chamber as a Communications Assistant. Alex replaces a non-Caymanian temporary worker who worked as a receptionist/executive assistant. Alex will assist with the Chamber's Weblink membership database management, receptionist duties, membership and sponsorship sales and assist the event and programmes manager. He previously assisted the Big Brothers Big Sisters programme with updating and improving their volunteer and sponsor databases.

CHAMBER magazine: Planning for the next issue of the magazine took place. The main focus theme will be INFRASTRUCTURE with articles on the need for a national infrastructure plan, the cruise berthing facility, airport and roads network. An interview with the new Premier is also planned.

SOCIAL MEDIA: An active Facebook page for the Chamber of Commerce has been created and a strategy is being prepared to increase use among members. Regular weekly postings are now being done with an effort to increase membership interaction. A formal strategy is being prepared and will be reviewed by the CEO in June.

COMMUNICATIONS SURVEY: A membership survey will be released in June to gather information about the communications practices and needs of our membership so we can develop strategies that work best for each member.

MEETINGS & CONFERENCES

Overseas Elections Observers: President-Elect Johann and CEO Wil met on Tuesday, 21st May with three of the visiting observers for the general elections: Hon. K.H. Randolph Horton, JP, MP, Speaker of the House, Bermuda, Senator Philip Ozouf, Minister for Treasury and Resources Department, States of Jersey and Juanita Barker, Legal Officer, Guyana Elections Commission. The group said they would be observing and reviewing the elections law, the declaration of the candidates, the modalities of the general election and meeting with the elections office. They planned to write a preliminary report to be issued on Friday, 24th May.

Consul General for France: The CEO met with Gael de Maisonneuve, the Consul General for France based in Florida, and Sebastian Guilbard, the local consul agent in the Cayman Islands for France on Tuesday, 21st May. It was a familiarization trip and they met local residents who have connections with France. They also asked for an update on local projects and trade opportunities.

Economic Continuity subcommittee: The CEO chairs the Economic Continuity Subcommittee for the National Hazard Management Cayman Islands. In fulfilling these responsibilities, the Chamber released a survey encouraging members to register and update their membership information and business continuity contact in the Chamber membership database. The CEO participated in the hurricane preparedness exercise entitled Hurricane Taylor in early June and confirmed the names of other committee members that would assist if called into action.