

MEMBERSHIP
Total Membership income (includes renewals, new members and upgrades)

YEAR	MEMBERSHIP TOTAL *	TOTAL DUES INCOME \$CI
2012 (as at 2 nd May)	572 (523 corporate; 49 associate)	\$297,632
2011 (unaudited)	695 (617 Corporate; 78 associate)	\$328,420
2010 (audited)	710 (654 Corporate; 56 associate)	\$330,451
2009 (audited)	742 (667 Corporate; 75 associate)	\$350,638
2008 (audited)	706	\$349,030
2007 (audited)	680	\$332,371
2006 (audited)	699	\$319,682
2005 (audited)	644	\$275,884
2004 (audited)	632	\$269,653
2003 (audited)	626	\$270,702
2002 (audited)	644	\$264,635
2001 (audited)	703	\$274,763
2000 (audited)	631	\$203,277

MEMBERSHIP RENEWAL INCOME

YEAR	\$ INVOICED	\$ RECEIVED	RETENTION RATE
2012 (as at 2 nd May)	\$329,899	\$288,492	87.45%
2011 (unaudited)	\$339,411	\$316,251	93.18%
2010 (audited)	\$350,272	\$316,054	90.23%
2009 (audited)	\$355,644	\$328,467	92.36%
2008 (audited)	\$336,109	\$318,451	94.75%
2007 (audited)	\$326,697	\$313,755	96.04%
2006 (audited)	\$290,437	\$275,909	95%
2005 (audited)	\$275,355	\$245,504	89.16%
2004 (audited)	\$274,965	\$255,904	93.07%

**Membership totals do not include honorary and membership exchanges as approved by the Council.*

Membership renewals for 2012 totaling \$329,899 were invoiced to the membership on 15th December 2011. *There was no increase in membership dues for the sixth year.* As of May 2nd there have been 547 member renewals (\$288,492) and 25 new members (\$6,900). Total membership now stands at 572 Members (523 Corporate, 49 Associate) with total membership income of \$297,632 inclusive of upgrades and joining fees. This is a 87.45% retention rate. 120 day past due statements will be sent out this week.

MEMBERSHIP APPROVALS (since 1st January 2012)

Company Name	Category	Beneficial Owners
1. Caribbean Impact Windows and Doors Ltd.	Corporate	Christian Cartagena and Michael Meghoo
2. Island Elements C.I. Limited	Corporate	Ann Murphy, Tania Drebenstedt

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3. Sarah Lewis	Associate	Individual
4. Endless Energy (Cayman) Ltd.	Corporate	James Knapp
5. Cleveland Clinic Global Patient Services	Overseas	
6. Global SIM Cards	Corporate	Sandra Catron
7. Joe Pike	Associate	Individual
8. Cayman Precious Metals	Corporate	Leslie Pacifico, Charles Thompson Jr.
9. Watler's Labour Brokerage	Corporate	Margaret Thompson
10. Frederick & McRae Ltd.	Corporate	Rodney Frederick & Lori McRae
11. Massive Media Ltd.	Corporate	David Kirkaldy
12. Mark McBryan	Associate	Individual
13. Kirk Supermarket	Corporate	Capt. Eldon Kirkconnell
14. Bias Cayman Ltd.	Corporate	Robert R. Pires and Mark J. Melvin
15. Kelly's Cajun Grill	Corporate	Robert C. Bodden
16. Cayman Kayaks	Corporate	Thomas Lawrence Wetling & Andrew Moon
17. Caroline Todd	Associate	
18. NCB Project Management Ltd.	Corporate	Naul Bodden & Matthew Wight
19. Early Childhood Association	Associate	
20. Bateman Financial	Corporate	Ryan Bateman
21. Cayman Luxury Rental Cars (Hertz)	Corporate	John Hunter, Aldo Gianne
22. Montpelier Properties	Corporate	Sir John David Gibbons
23. Montessori Home Tutoring	Corporate	Dee Duggan
24. Jose Alfonso Ardilla	Associate	
25. Berman Fisher	Corporate	Mattheu Santerre, Tracy Ross

FINANCIAL POSITION (as at 2nd May 2012)

US\$ Fixed deposit:	US\$228,026.91 (fixed until 17 th May 2012)
CI\$ Fixed deposit:	CI\$66,819.03 (fixed until 18 th July 2012)
CI\$ Savings	CI\$3,693.74
CI\$ Chequing:	CI\$189,481.04
US\$ chequing:	US\$31,398.50
US\$ Savings:	US\$9,185.50
TOTAL BALANCES:	CI\$480,254.76 or US\$585,676.54

All chequing accounts have been reconciled as at the end of March 2012. PKF Cayman has been appointed the honorary audit firm for the next three years. They will begin the audit of the 2011 once the audit binder is completed and has been reviewed by the Treasurer.

YEAR	INCOME	EXPENSES	NET INCOME
2010 (audited)	\$867,199	\$852,976	\$14,223
2009 (audited)	\$808,383	\$761,781	\$46,602
2008 (audited)	\$985,564.58	\$952,521.15	\$33,043.43
2007 (audited)	\$845,266	\$746,254.14	\$99,011.86
2006 (audited)	\$754,086	\$735,582	\$18,504
2005 (audited)	\$609,016	\$599,278.61	\$9,737.39
*2004 (audited)	\$455,436.50	\$576,915.60	-\$121,479.10

**Hurricane Ivan*

PROGRAMMES
PROFESSIONAL DEVELOPMENT & TRAINING CENTRE

YEAR	PARTICIPANTS	\$ INCOME	\$ EXPENSE	NET INCOME
2012 (as of 9 th March)	100	\$20,188	\$11,713	\$8,475
2011 (unaudited)	592	\$98,264	\$53,336	\$44,928
2010 (audited)	759	\$135,279	\$79,339	\$55,940
2009 (audited)	501	\$70,296	\$45,903	\$24,395
2008 (audited)	457	\$72,866	\$44,912	\$27,953
2007 (audited)	416	\$54,056	\$29,603	\$24,454
2006 (audited)	296	\$49,150	\$27,458	\$21,691
2005 (audited)	368	\$46,611	\$25,965	\$20,646
2004 (audited)	480	\$76,887	\$37,844	\$39,043

	2007	2008	2009	2010	2011	2012
January Attendees	17	15	20	74	20	39
Courses	2	2	2	5	3	4

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February Attendees	138	47	62	67	94	86
# Courses	6	5	5	8	9	8

March Attendees	81	64	79	115	60	116
Courses	4	5	6	7	6	9

April Attendees	25	92	25	101	74	33
Courses	2	6	2	9	8	5

May Attendees	24	31	23	81	66	10*
Courses	2	4	4	8	6	1*

June Attendees	11	61	34	48	39	
Courses	1	7	4	5	6	

July Attendees	16	38	35	45	0	
Courses	1	4	4	4	0	

August Attendees	0	0	19	23	19	
Courses	0	0	1	3	2	

September Attendees	17	7	101	87	84	
Courses	1	1	11	6	6	

October Attendees	57	22	43	86	63	
Courses	5	3	6	7	7	

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November Attendees	10	51	53	32	39
Courses	1	5	7	3	4

December Attendees	10	10	8	0	33
Courses	1	2	1	0	3

* May 2nd

LEADERSHIP CAYMAN

In May, the two scheduled seminars were Seminar 6 (Cayman Islands Government) on April 1, and Seminar 7 (Human Services and Healthcare) on April 25. Invited speakers for the most recent seminar were as follows: Hon. Mark Scotland – Minister for Health, Environment, Youth, Sports & Culture, Theresa Pitcairn – Chairman, Cayman Islands Health Insurance Commission, Hazel Brown – Chief Nursing Officer, Cayman Islands Health Services Authority, Dr. Sook Yin – General and Family Practitioner and Founder of Seven Mile Medical Clinic. All class members were treated to complimentary blood pressure checks during this session courtesy of the GT Hospital.

The class project date had to be changed due to a conflict with Open Day at the Frances Bodden home.

7 December	Orientation Dinner (Complete)
19 -21 January 2012	Opening Retreat (Complete)
1 February 2012	Seminar 1 – Media In our Community (Complete)
15 February 2012	Seminar 2 – Criminal Justice (Complete)
29 February 2012	Seminar 3 – Education & Workforce Development (Complete)
15 & 16 March 2012	Seminar 4 – Sister Islands Perspective (Complete)
28 March 2012	Seminar 5 – Diversity (complete)
31 March 2012	Mid Year Retreat (Complete)
11 April 2012	Seminar 6 – Cayman Islands Government (Complete)
25 April 2011	Seminar 7 – Human Services & Health Care (Complete)
9 May 2012	Seminar 8 – Financial Services (in planning)
26 May 2012	Class Project Work Date
23 May 2012	Seminar 9 – Stayover & Cruise Tourism
6 June 2012	Seminar 10 – Infrastructure & The Environment (in planning)
20 June 2012	Seminar 11 – Cultural & Performing Arts
22 June 2012	Closing Retreat
27 June 2012	Graduation Dinner

- Sponsorships from the following have been received: Deloitte (\$1,500); Appleby (\$1,500 – Diversity seminar), Cayman National (\$1,500 – Finance seminar), DHD – Damon Hardie Design (\$200), Merrill Lynch Private donation – no press releases please \$300, Vampt Motors (\$1,500), Dine by Design (\$500 value), CAL Two roundtrip tickets (Value \$631.25 Dr. Hammerschmidt & Brac seminar), Brac Reef (Waive of conference room fees and discounts on all rooms \$486 value), Cayman Luxury Charters (\$500), CISHRP (\$200 for mid-year retreat refreshments), The Davinci Centre \$500, Rawlinson & Hunter \$500, British Caymanian Insurance \$500.

- Sponsorships have been pledged but not received from: Cox Lumber, Phoenix Group (\$1,500 infrastructure seminar) around Mid-May 2012, CDG Caribbean (\$1,500 – Government seminar), CML (\$500).

MENTORING CAYMAN

All is on track regarding the mentoring visits following the guest speaker luncheon at the Westin, which was well-received. The guest speaker was Mr. Canover Watson, who spoke on the importance of time management and creating priorities for success. Reminders have been sent out to the group on a consistent basis and has already issued for the next visit scheduled for March 12th.

Mentor Training:	Friday, 18 November (Complete)) 24 Persons attended
Mentor Training 2	Thursday 1 st December, (Complete) 25 persons attended
Student & Parent Orientation:	Tuesday 22 November (Complete) 74 persons attended
Opening Reception:	Thursday, 24 November, Westin Casuarina & Resort (Complete) 31 Mentors and 43 students attended. The Minister of Health, Environment, Youth, Sports & Culture was the keynote speaker.
Work Place Visit 1:	Friday, 9 th December (Complete) Successes reported.
Work Place Visit 2:	Monday, 9 th January Reminder sent. (Complete)
Work Place Visit 3:	Wednesday, 15 th February. Guest Speaker Luncheon (Complete Canover Watson was the invited Guest Speaker.
Work Place Visit 4:	Monday, 12 th March (Complete)
Work Place Visit 5:	Monday, 16 th April (complete)
Work Place Visit 6:	Monday, 7 th May. Catamaran Cruise-Red Sail Sports
Work Place Visit 7:	Tuesday, 5 th June
Closing Reception;	13 th June, 6:30 -8:00 p.m. (Governors residence)

BUSINESS COACHING CAYMAN

Promotional flyer completed after consultation with Shirlaws. All retail banks contacted for sponsorship but none have come on board to support the initiative as of yet. Further efforts will be made in March and a date for the start of the pilot programme will be confirmed.

EVENTS**BE INFORMED Series – 2012:**

30th May – Customs Department and ESO to present on the new Harmonised Customs Tariff Codes system for importers

Stepping Stones committed to sponsoring again in 2012.

- Wednesday, January 25, Cayman Enterprise City – 86 registered – room filled to standing capacity on the date.
- Wednesday, March 28, UK Bribery Act 2012 - March 28, 2012 – 31 registered.
- Wednesday, 30th May, Harmonized Customs Tariff Codes training/information session (to be confirmed)

Business After Hours – 2012

- Thursday, June 7 – Cayman Conference Centre confirmed and paid
- Thursday, June 21 – Mourant Ozannes confirmed and paid

CEO Report

6th April – 2nd May 2012

- December annuals – Diamonds International, and Island Companies – neither have submitted contracts or payments.
- All leads from 2011 shared with member relations coordinator
- Promotional strategy still to be reviewed to incorporate Ribbon Cutting or options geared towards small businesses.

Earth Day Roadside Clean-up –14th April 2012

- 28 Sponsors confirmed: LIME, Deutsche Bank, Sagicor, Dart, KPMG, Cayman Islands Yellow Pages, Phoenix Group, Grant Thornton, Conyers Dill, CIBC, Appleby, Mourant Ozannes, Cayman National, Greenlight RE, Walkers, Island Heritage, CUC, Royal Bank, Kensington Management Group, Consolidated Water, Cayman Maritime Authority, Britcay, Cayman Distributors, Deutsche Bank, CIBC – First Caribbean, Fosters Food Fair, Caledonian, TransOcean Inc.
- 2011 sponsorship numbers were surpassed.
- New sponsor categories filled: Reusable bag sponsors (Walkers, Islands Heritage and Royal Bank) and bottle sponsor (BritCay).
- Brunch confirmed for Tikki Beach. Over 350 attended
- Garbage bags and gloves were sponsored by Department of Environmental Health
- 1,000 T-shirts, bottles and bags were distributed
- Approximately 1,600 volunteers participated.
- Media coverage was excellent – TV (CITN), print (Compass and Net News ...)

Golf Tournament –4th May 2012

- Venue: North Sound Club
- Sponsorships confirmed.

ReMax	Title (Hole # 10)
Digicel	Major Sponsor (Hole # 1)
GT Automotive	Hole in 1 (Hole # 11)-Mini Copper
Campbells	Hole in 1 (Hole # 9)-Boston Whaler Boat
The Security Centre Ltd.	Associate Sponsor (Hole # 5)
Bateman Financial Ltd.	Bar Sponsor (Hole # 2)
Mourant Ozannes	Contest Sponsor
Caribbean Impact Windows & Doors Ltd.	Contest Sponsor (Hole 12)

- Chamber Tent: Hole 3. Meeting scheduled with Janet (Re/Max) at Chamber for April 5, 2012.
- Caterer: Mise en Place.
- Several e-blasts were sent re sponsorship opportunities and teams

- To date there are 10 morning teams and 18 evening teams (sold out). Of the 28 teams, 3 are sponsors with team payment included in sponsorship.

Business Expo –25, 26, 27th October, CAMANA BAY

- Camana Bay has agreed to sponsor the use of the ARC (Arts and Recreation Centre) (\$11,200 value) Sponsorship benefits are to be discussed further. The site will accommodate the serving of alcoholic beverages. Costs are lower than that of Family Life Centre due to discounts as well as provision of added services which the Chamber normally pays for separately (Janitorial and security services).
- 2011 Summary report circulated and 2012 team meetings to be held re next steps.
- Meeting initiated with main sponsor LIME to discuss the theme and format of the event. Technology and energy efficient products are being considered along with a small business section.

COMMUNICATIONS

The main focus for the communications strategy will be to launch the new website, www.showmethemoney.ky commence the redesign the Chamber's main website, www.caymanchamber.ky, to introduce a new Chamber Mobile Phone application <http://web.caymanchamber/mobile> and to update the Future of Cayman website www.futureofcayman.com with the latest updates.

Over the past month the following activities have been completed.

CHAMBER MAGAZINE

The second quarter CHAMBER Magazine was released on April 26. The next issue of the CHAMBER Magazine will focus on **Advocacy** and **Influence**. Due to the upcoming referendum on 'One Man One Vote' we will publish an article on why the Chamber is in support of this new political election process. Because both the referendum and the magazine are currently due to be released the same day (July 18) we are aiming to have the magazine released the week before to have maximum impact on our readers and membership. Other topic considerations at present include the Special Constabulary, Volunteerism, and Good Governance. Internal content meeting with CEO is scheduled for May 10 with final CFP content meeting scheduled for May 11.

SHOWMETHEMONEY.KY

Work has begun on the showmethemoney.ky website after extensive research into similar types of websites used within the UK and US. The best example was scholarships.com which has a very user friendly flow and feel, even though it deals primarily with college scholarships.

Although we use the word 'website' we are actually building a 'system' which is very intricate. This is the back end of showmethemoney.ky and why the website is quite expensive. This allows our users to navigate through live forms and connects scholarship seekers with scholarship providers. We are also including an 'other opportunity' section that will allow for opportunities like internships, work experience and training to be advertised by participating businesses. Access to a full list of US and UK colleges is also being looked into but may have to come as part of the next stage of development.

In order that the website can pay for itself we have developed a Featured Scholarships/Opportunities section that can be accessed through the home page. We will sell these spots to businesses who wish to have an enhanced presence

on the website and align themselves with workforce development for the Cayman Islands. A special 'stamp' is being developed that will be used on their Featured Scholarships/Opportunities section and which they may also use on their own website and other promotional materials.

The backend functionality of the system will be completed by May 15 and we can then test the flow and ease of use of the 'system'. From there, once happy, we will populate the website with text and graphic elements. The design is also being worked on and is expected to be ready before May 8.

A sponsorship piece is currently being worked on to raise funds for current and future development.

CAYMANCHAMBER.KY

We are preparing to update sitemap for Chamber website which will begin once showmethemoney.ky is complete.

FUTUREOFCAYMAN.COM

Statistical data, text, logos, Face Book and Twitter have been maintained for the site.

PUBLIC RELATIONS (since April 5)

- 12 pieces in print and online media
- 5 items on Cayman 27
- 1 piece written for The Journal on the ***State of Business Survey***

OTHER:

- One Person One Vote communications strategy is being developed.

ADVOCACY, COMMITTEES AND MEETINGS

FUTURE OF CAYMAN ECONOMIC DEVELOPMENT INITIATIVE

Actions taken since the last Council meeting:

- Councilor Shayne, Lynne Byles and I met on 2nd May to discuss the format for the Future of Cayman Forum on 2nd November. She will prepare a draft outline and a budget for consideration by the Steering Committee.
- Deputy Governor Franz Manderson responded to President David's 17th April letter confirming his commitment to support the initiative. "I very much support the FCI and the involvement of Chief Officers and senior Civil Servants in this important initiative. If there is anything that I can do in support of FCI kindly let me know." The Steering Committee plans to approach Mr. Manderson once the forum format is confirmed to involve him and other officers in the event.
- The Create A Business Friendly Driver Group met on 24th April. New Driver Co-Chair Eric Bush invited Chief Immigration Officer Ms. Linda Evans and her team to the meeting to discuss some of the actions that are being taken to address immigration matters. It was an excellent meeting with several action items discussed. Secretary for the driver group updated the objectives schedule with the latest information from the group.
- Emails have been written to the co-chairs for the Develop Talent Driver Group and the Quality of Life Driver Group but I am still waiting on a response as to upcoming meeting dates.
- A subcommittee of the Infrastructure Driver Group addressing segregated funds used for infrastructure development met on 3rd April. They agreed to write to the Auditor General seeking his assistance with confirming the number and specific allocation for the segregated funds that are already established.

Council of Associations: The CEO met with PE Chris on 26th April to review the action items from the minutes of the last Council meeting on 15th March. It was agreed that I would contact attorney Mr. Waide DaCosta to determine whether he had completed any work with drafting legislation to revise the Sunday Trading Law or whether he was aware of any other attorney or committee that had completed this work. Mr. DaCosta confirmed that he was aware of some working done in the past when he served as Deputy Chair of the Trade and Business Licensing Board but he could not locate the files. Attorney Sammy Jackson had initiated some work during PP Stuart Bostock's term so the CEO will contact him to determine if he had started a draft that can be used as a starting point.

Small Business Committee: The April issue of **CHAMBER** featured SMALL BUSINESS as the focus. Secretary Len, who chairs the Small Business Committee, was featured on the cover and interviewed. The magazine included a Small Business Directory and helpful articles to assist small businesses. The committee invited Mrs. Lyn Bodden, Deputy Chair of the Trade and Business Licensing Board, to the meeting. She delivered a presentation about the role of the Trade and Business Licensing Board and also discussed some of the key challenges including the need to improve enforcement, how to address the number of illegal businesses operating in the Islands and a request to appoint a Chamber of Commerce representative to the Trade and Business Licensing Board. She also agreed to allow representatives from the committee to attend a future T&B meeting so they can witness the review process. She also agreed to follow up with the request for the Chamber to obtain a list of approved T&B licenses so that they can be contacted for membership.

Membership Committee: VP Johann, Councilor Natalie and I met prior to the April Council meeting and reviewed the summary notes from the meeting between President David and Natalie in March. The points were discussed and the committee agreed to develop an action plan based on the development of the strategic plan for the Chamber which is nearing completion. The action plan will be reviewed by the committee in May and presented at the June Council meeting.

Health Insurance Committee: Treasurer Wayne, IPP Jim, and I met with Danny Scott on 14th April. Mr. Scott was invited to submit a written proposal to the committee to design a health insurance plan for the Chamber since the other RFPs received did not meet the criteria set by the committee. Mr. Scott agreed to submit the proposal in May.

Illegal renting of vacation villas and condominiums: Mr. Shomari Scott, Acting Director of Tourism, responded to President David's letter dated 29th February in an email on 26th April. His response is as follows: "We reviewed the letter submitted by your President Mr. Kirkaldy to the Department of Tourism on enforcement procedures for illegal renting of vacation villas and condominiums. The Department of Tourism and the Hotel Licensing Board are working together to address all matters associated with illegal renting of tourist accommodations in the Cayman Islands. We also welcome any assistance and recommendations the Trade and Business Unit of the Department of Commerce, the Chamber of Commerce and other private sector entities can provide."

1. The process for making a complaint about an illegal tourist accommodation is as follows:

- Complaints are submitted in writing by email or a letter to the Department of Tourism and can be addressed to any of the following DOT staff members -: (Ag. Director of Tourism – Mr. Shomari Scott, or Manager, Tourism Development Service - Ms. Racquel Brown, Product Development Officer (Inspections and Licensing) - Mrs. Jessica Pawlik, or Hotel Inspectors – Ms. Tina O'Connor or Derry Lee Martin Rankin (Sister Islands).
- Hotel inspectors carry out an investigation to qualify that illegal renting has occurred. A report is then submitted to the board with supporting documentation about the property. Once the board reviews information and confirms the entity has been renting illegally, a warning or penalty letter is issued to the property in question.

2. In regards to meeting and greeting of guests as required by the Tourism Law please note: Section 10(1) of the Tourism Law states: **"An operator who fails to take all reasonable security precautions for the checking in of a tourist at the tourist accommodation which he is licensed to operate shall be guilty of an offence.**

Section 10(2) For the purposes of this section-

(a) An operator fails to take all reasonable security precautions if-

- (i) He had not been present at the checking in of the tourist and has not delegated supervision of the checking in to an authorized person; or**
- (ii) He or an authorized person has left the keys to any part of the licensed tourism accommodation in a place which is not under the immediate supervision of the operator or authorized person.**

Furthermore, please note Section 14(3): **"A person guilty of an offence under this section is liable on summary conviction to a fine of one thousand dollars and to imprisonment for six months.**

The process to file a complaint is the same process to issuing a complaint about illegal renting is as outlined in point 1 above. The HLB has issued warning or penalty letters in the past, and will continue to do so moving forward when Tourist Accommodations are found in breach of not observing the meeting and greeting of guests as required by the Tourism Law.

3. For owners and operators who fail to meet guests and mail keys to visitors, when this is brought to the HLB's attention a warning and or penalty letter is issued, using the process outlined for filing a complaint in point 1 above. However the Tourism Law states that once an owner/operator has one or two units licensed with the HLB, they are not required by the Tourism Law or Immigration Law to use local agents or have a trade and business license.

We have been in correspondence with the Trade and Business Licensing Board and per Immigration law, Section 40 1 d page 43 Immigration Law which states:

Persons exempted:

40. (1) This Part does not apply to-

- (a) (i) a person employed by the Government of the Islands in respect of his employment;
- (ii) a person employed in the Islands by the Government of the United Kingdom;
- (iii) a consular officer and his staff;
- (iv) an accredited representative or agent of a government of any part of the Commonwealth; or
- (v) a member of Her Majesty's armed forces;
- (b) any person who may, from time to time, be declared by the Governor to be exempt for any purpose either unconditionally or subject to such conditions as may be prescribed;
- (c) a member of the crew of any vessel that does not operate full-time in the Islands, while engaged in his duties as such;
- (d) the beneficial owner of up to two units of property whose lawful presence in the Islands is to facilitate rental or lease arrangements in respect of those units and whose spouse does not own, operate or have an interest in those units; or**

(e) such other class or classes of persons as may, from time to time, be prescribed.

(2) A certificate issued by the Governor, acting in his discretion, shall be final in determining whether or not a person falls within one of the categories (i) to (v) referred to in paragraph (a) of subsection (1).

DOT is currently in the process of informing all properties with more than 2 units that a trade and business license will be required for the Tourist Accommodation License to be processed for the upcoming season 2012-13 for which non-hotels licenses (Apt/Condos/Guesthouses/Villas) expire August 31 annually and for hotels licenses expire October 31st annually. We will also propose to the HLB, an amendment to the law is made to have all Tourism Accommodations have a Trade and Business License for all tourism accommodations categories, when licensing their property.

4. Incorrect classification of guests under the category friends and family to avoid making monthly Tourist Accommodation Tax submissions, while we are dependent on owners/managers to submit information, we do believe audits of Tourism Accommodations by our accounts department as legislated through the Tourism Law (section of the Law please include) will assist us in addressing this problem on an ongoing basis.
5. In relation to property managers that are overseas, this has been a challenge for both the DOT and HLB to issue warnings, as entities are not physically located here in the Cayman Islands. If a property is not licensed and is advertising on various websites, a warning letter is issued for illegal renting. In most instances, the property owner will apply for a Tourism Accommodation License within a week of receiving their warning letter by mail or email. However, we have had challenges as stated before for those who choose to ignore and as a result, Amendments to the Tourism Law have been drafted to include the requirement that all Tourism Accommodations have a local manager on site to manage the property and serve as liaison between themselves, guests and regulatory bodies.

I hope the answers provided assures you we are working to address the problems associated with illegal operations and should have you have any questions please feel free to contact me or Ms. Racquel Brown, Manager, Tourism Development Services, rbrown@caymanislands.ky or Mrs. Jessica Pawlik, jpawlik@caymanislands.ky for further assistance."

The response has been forwarded to President David and Councilor Rory to determine whether the response is sufficient or whether further action needs to be taken.

Harmonized Customs codes: The legislation was passed in the last sitting of the Legislative Assembly. I contacted Mr. Langlie Powery from Customs and Ms. Maria Zingapan from ESO to confirm if they would be prepared to deliver a BE INFORMED presentation on 30th May about the changes that will be introduced. Both have agreed with the concept but Mr. Powery is yet to confirm whether his department will be prepared by the end of May.

One Person, One Vote petition & Police Investigations involving the Premier: President David, PE Chris, VP Johann and I met with Opposition Leader the Hon. Alden McLaughlin and PPM member Wayne Panton to discuss some concerns that they have with draft bill for the referendum for One Man, One Vote as well as their concerns about the three police investigations involving the Premier. They requested the meeting to seek the Chamber's views on these matters and to request assistance with expressing concern about the Bill for the referendum: the non-committal wording with no reference to confirm that the Government will be required to do anything if the referendum is passed. President David informed them that the Chamber membership supports one person, one vote based on current and past surveys and that the Chamber planned to conduct a public education programme. They also sought the business community's support to contact elected officials to encourage the Premier to step down while the investigations are underway. He said these investigations are causing reputational damage to the jurisdiction and the Opposition will be introducing a motion of No Confidence in the Legislative Assembly if the Speaker allows it since it will not have the required 21 days notice. If the motion is not accepted, the Opposition members will not attend or

participate in the session of the Legislative Assembly until the matter is resolved. He said the Opposition members are not interested in assuming control of the Assembly but wanted the Premier to step aside so the Deputy can assume the Premier's role. President David distributed the statement that the Council had approved which reads: "Governor Duncan Taylor's announcement this week that the Premier is involved in three separate police investigations is a matter of significant concern to the Cayman Islands Chamber of Commerce Council and the more than 700 businesses and organizations that we serve. As expected, the announcement has generated negative international media coverage at a time when the local business community is working diligently to improve the economy, increase investment and jobs. It is therefore imperative that these police investigations are completed as efficiently and quickly as possible to confirm or dismiss the legitimacy of the allegations." The PPM is planning to hold a public meeting planned for 7th May at 8 p.m. in Savannah Meadows to express their concerns to the public.

CI Government Audit Advisory Committee: Auditor General Alastair Swarbrick wrote to invite me to serve on an advisory committee to provide advice on the audit approach and plan and initial reporting strategy for an audit/study of Governance in the Cayman Islands Government. I informed President David about the appointment and he agreed that I could serve in this capacity. Once the audit work is performed and the review moves into the reporting stage, the Auditor General will meet with the advisory committee to obtain their advice on how the results of the audit should be communicated to ensure it has impact and influence. The first meeting of the group takes place on Monday, 14th May.

Letter of thanks: Rt. Hon. the Lord Blencathra wrote to President David thanking him for hosting the delegation of MPs and himself for lunch at Agua Restaurant. In the 15th April letter, he wrote: "Please thank your colleagues from the Chamber who turned out to brief us. I think that we all had some excellent discussions with the business colleagues and I found lunch productive as well as enjoyable. I do try to keep up to date with all events in Cayman and the views of the Chamber but do please feel free to send me briefings on any issues you wish."